



LEARN. LEAD. INSPIRE.



SHREE CHANAKYA EDUCATION SOCIETY'S

**INDIRA SCHOOL OF
BUSINESS STUDIES**

- Permanently Affiliated to Savitribai Phule Pune University
- Accredited by National Board of Accreditation
- Approved by AICTE, New Delhi

PROSPECTUS 2023

www.indiraisbs.edu.in

LEARN. LEAD. INSPIRE.

Welcome to Indira School of Business Studies, where we are committed to helping our students learn, lead, and inspire. Our goal is to provide a supportive and enriching learning environment that prepares our students to succeed in their chosen careers and make a positive impact on the world.

LEARN

We are dedicated to providing our students with a top-notch education that prepares them for success in their careers. Our faculty members are experts in their fields, and they are committed to helping our students learn and grow. Our curriculum is designed to be challenging and engaging, with a focus on hands-on learning experiences that prepare our students for the real world. A range of fruitful resources and support services, such as tutoring and academic advising help our students achieve their academic goals.

LEAD

At ISBS, we believe that leadership skills are essential for success in any field. With that note we provide opportunities for our students to take on leadership roles in student committees and clubs, as well as in the classroom. ISBS organizes a variety of industry-related certifications and workshops each year to educate leadership principles such as effective communication, decision-making, and teamwork.

INSPIRE

We believe that education is not just about learning facts and figures; it's about inspiring our students to make a difference in the world. That's why we encourage our students to think critically, explore new ideas, and pursue their passions. Students at ISBS keep engaged in various extracurricular activities, such as volunteer opportunities and community service projects, that allow our students to make a positive impact on their communities. Additionally, mentorship and networking opportunities are available to assist our students in establishing connections with professionals in their respective fields and gaining motivation for their future careers.

At ISBS, we are committed to providing our students with a well-rounded education that helps them learn, lead, and inspire!



CONTENTS

About Indira School of Business Studies	2	Distinguished Alumni of ISBS	36
Our Vision and Mission	3	Student Clubs and Committees	
Key Value Drivers at ISBS	4	- NEXUS (Students Council)	38
From the Chairperson's Desk	5	- INGENIUS - The Marketing Club	38
Executive Director's Message	6	- FINOVATE - The Finance Club	38
Director's Message	7	- AROHAN (E-Cell)	40
Management Advisory Board	8	- Institution Innovation Council (IIC)	41
Academic Infrastructure	9	- DOR (Alumni Cell)	41
Student Welfare	10	- INVICTUS (Sports Cell)	42
Specialization Guest Sessions	11	- UDAAN (Cultural Cell)	43
Faculty Members at ISBS	14	- PEHEL (CSR Cell)	44
Master of Business Administration - Program Structure	15	International Connect	45
Admission Procedure and Fee Structure	20	Membership and Associations	48
Indira Employability Skills Enhancement Program (IESEP)	22	Post-Graduate Research Centre (PGRC)	48
Events @ Indira Group		Management Development Program	49
- Prarambh 10.0	29	Compliance Committees	50
- Brandslam 2023	31	Summer Internship Program	52
- Homecoming Alumni Meet	32	Our Recruiters	53
- Author's Arena	32	Campus Placements	56
- Board Room Talks	33	Life @ ISBS	62
- Dandiya Night	33	Awards and Accolades	66
- GUSTO	34	Institutes Under Indira Group	68
- Indira Diversity Awards	35		



About Indira School of Business Studies

Indira School of Business Studies (ISBS), Pune, was established under the aegis of Shree Chanakya Education Society (SCES). Shree Chanakya Education Society began as a trust in 1994, under the visionary leadership of Dr. Tarita Shankar, with an explicit vision to provide sustainable impetus to the corporate and entrepreneurial abilities in the youth.

Unrelenting initiatives by the management team at Indira led to the creation of multi-disciplines such as Management, Information Technology, Pharmacy, Commerce, Science and Engineering. All this growth is enabled and sustained by the expertise and exertions of Dr. Tarita Shankar, Chairperson, Indira Group of Institutes, whose commitment and concern for students' development stands unmatched. SCES has grown steadily and today boasts of several Institutes, having more than 15,000 students, from all over India pursuing multi-disciplinary graduate and post-graduate programs. The Institutes managed by SCES have maintained high academic standards and have successfully provided trained manpower to the diverse industry sectors of the country. Indira School of Business Studies (ISBS) was established as a professional school to meet the growing needs of the business sector with the idea to bridge the gap between the 'Campus and Corporates'. In a short span of time, the programs of the Institute were approved by AICTE and ISBS established its presence in Pune as a premier business educational institute. The curriculum design, and methodology utilized, coupled

with technology for teaching keeps the students abreast of the trends in the field of business and assure greater articulation of the same.

ISBS ranked 28th among the "Best B- Schools in India 2020" in a survey conducted by Business India Magazine. ISBS has also been awarded for "Best Institute Overall" in the 11th Innovation Education Leadership Award 2019 presented by DNA. Further, ISBS was included in the Top 150 best Business Schools in the survey conducted by the Times of India in the year 2022. It is indeed a matter of pride for an institute to be acknowledged by such reputed forums. ISBS believes that the emerging global environment requires professional graduates to be equipped with sufficient knowledge and confidence to face tough and competitive scenarios. The current global economy has created an environment where managers have to face greater situational challenges; predict and handle the impulses of the market and provide better quality products and services.



NBA Accredited

MBA Program at ISBS has been re-accredited in March 2023 by the National Board of Accreditation (NBA).

Our Vision and Mission



Vision - IGI

To create a center of academic excellence in the field of Management and IT education, with the purpose of fulfilling the industry requirements through holistic development of future performers who are also good human beings and possess the right knowledge, skill sets and attitude towards their work and life.

Vision - ISBS

To become a preferred Business School for Students, Faculty and Industry.



Mission - IGI

- To promote a learning environment that welcomes and honours men and women from diverse cultures for involving themselves in intellectual inquisitiveness, and explore knowledge dimensions for future applications in industry, business and life.
- To develop managers and entrepreneurs in the field of management and IT, who can serve as engines of national and global economic growth and innovation.
- To foster strategic alliances with industry for research and its application.
- To inculcate ethical, social and moral values in all our stakeholders which is the basis of humane social order.

Mission - ISBS

- To promote a learning environment for students from diverse cultures and engage them in globally relevant knowledge dimensions for future applications in the Industry, Business and Life.
- To provide research-oriented learning environment for faculty.
- To foster alliances with industry.
- To promote ethical and social values as a basis of humane social order.

Program Educational Objectives (PEOs)

- Provide opportunities for application-oriented learning in the field of business management to enhance decision-making and leadership skills for managing dynamic business environments.
- Engaging faculty in research and training to impart current business trends to students to enhance their analytical and critical thinking.

- Forge industry and academic interface for student's exposure to manage the dynamics of business management.
- Expose students to various community-centric initiatives to foster sensitivity for work ethics and human values.

Program Outcomes (POs)

- Apply knowledge of management theories and practices to solve business problems.
- Foster analytical and critical thinking abilities for data-based decision making.
- Ability to develop Value Based Leadership.
- Ability to understand, analyse and communicate global, economic, legal, and ethical aspects of business.
- Ability to lead themselves and others in the achievement of organizational goals, contributing effectively to a team environment.

NIRF Ranking

ISBS features in the 'Top 100 Management Institutes in India' according to the National Institutional Ranking Framework 2019 (NIRF)

Key Value Drivers at ISBS

- 
- Student-driven clubs and committees
 - Industry-driven interactive education
 - Problem-solving practical teaching methods
 - Students connect through faculty mentors
 - Consulting and Industry guidance through experts
 - Highly qualified faculties with rich industry and research experience
 - Guided internship and industry visits
 - Specialization choice with unique major and minor areas
 - Strong corporate connections provide support to get placed in industry giants
 - Student research exposure with faculties
 - Academia-rich resources such as IT infrastructure, Multimedia library, English language lab, Wi-Fi Connectivity
 - International connect with working on live projects with other students from different countries - X culture
 - Specialized training and skill development programs under IESEP - Making Students Industry Ready :
 - Yugma Vans Skilling (Near Job Ready Rather Interview Ready) - Harrison Tests and Discovery Interviews, Business News Analysis, Company Specific Personal Interviews, Group Discussion, Industry Analysis, etc.
 - Proton Training solutions Conducts Aptitude Training
 - Various certification courses Domain and other certifications for each specialization
 - Mentoring Sessions
 - Vikalp Foundation and XED intellect for Aptitude and Reasoning Preparation
 - Personality Development and Communication workshop
 - Speakathon

From the Chairperson's Desk

The pursuit of Management Education at Indira Group of Institutes has been an inspiring journey. With over two decades of existence, Indira strongly believes in the power of education to transform the youth.

THE ROOTS...

The philosophy, governance and values of the business are witnessing a sea change and plenty of its repercussions are already being witnessed across the globe. Indira embraces these changes and epitomizes matching innovation in curriculum. Such transformational efforts lead our aspiring managers to become professionals who develop capabilities to lead in dynamic environment. Quality being the bottom line for every industry, Indira has never lost sight of the fact



that for India to forge ahead in its drive towards economic supremacy in the world, it is the quality of our people who drive it that matters the most.

And quality, as the cliché goes, is never an accident but an article of faith, and the entire faculty team at Indira embodies such dedication to quality. The Indira Group has proven itself on this count and has no intention of resting on its laurels. Indira offers holistic and transformative learning experiences, designed and delivered by experts from industry and academia.

While the curriculum keeps the programs contextually abreast, innovative pedagogies inspire application-oriented learning. Indira strives to create good human beings and not just professionals. With the confidence that our intentions have matched our efforts, I wish you the very best in the future.

DR. TARITA SHANKAR

Chairperson,
Indira Group of Institutes, Pune



Executive Director's Message

//
EDUCATION IS THE MOST
POWERFUL WEAPON WHICH
YOU CAN USE TO CHANGE
THE WORLD. //

- Nelson Mandela

This philosophy is deeply entrenched in the soul of Indira Group of Institutes and our faculty team put their heart and soul together to create a better world and better future.

Being in the field of education for close to 30 years, we, at IGI, have always believed that students' learning and growth are not confined to a classroom and academic experience. At IGI, students at all levels are always exposed carefully to diversified extra-curricular and co-curricular activities. We are seized by the fact that today's students are tomorrow's citizens. Thus, we leave no stone unturned in broadening their thinking horizons and inculcating the right values in the young mind which not only make them value-centered leaders but also great citizens of our great nation with a global outlook.

Our efforts of holistic education have further been realigned with the vision and mission of National Education Policy 2020. We have incorporated multi-disciplinary courses like performing arts, history, foreign language, culinary skills, wellness and yoga to name a few in all our UG and PG programs which go a long way in preparing our students to successfully face the challenges of the new century.

Our Internal Quality Assurance Cell (IQAC) ensures that students get to develop their thinking and problem-solving skills by participating in experiential learning and do-it-yourself (DIY) activities. Our students not only excel in their chosen fields, but they also stand out in public life. At IGI, we are conscious of the unique learning needs of the new generation of students. Therefore, at UG and PG level, we allow them to choose subjects and modules based on their interests and career needs which are evaluated and are part of consolidated mark sheets.



Thousands of our successful alumni spread throughout the world bear testimony to our value-based holistic learning and following the ideals of academic excellence. We stay ever committed to reinventing our teaching-learning processes in line with the needs of public life and the career aspirations of the students.

I welcome you to Indira to experience a whole new refreshing journey of education to empowerment.

DR. PANDIT MALI

Executive Director,
Indira Group of College, Pune

Director's Message

Dear Students,

The Indira School of Business Studies is pleased to have you.

I feel fortunate and thrilled to be a part of this outstanding educational institution, and I am grateful for the assistance of my committed professors, staff, ever-helpful parents, and the entire Indira community. I sincerely believe that management education is essential for both an individual's and a nation's advancement. It is a center of knowledge and a storehouse of superior intellectual achievement.

We are all aware that the complex world in which we live today is undergoing rapid change and offers us both opportunities and challenges. In this context, it all comes down to how each individual approaches the problem with the proper attitude and makes decisions daily. We work hard to make every day of learning a special day for every student who enters the portals of Indira School of Business Studies, with a heart and mindset to grow more than yesterday.



Your power to choose the direction of your life allows you to reinvent yourself, change your future, and powerfully influence the rest. Learning and leadership are mutually beneficial. Only those who are capable of learning and adapting are considered to be educated. You are the "Change" for your future and for yourself. So, learn, lead and Inspire others.

I'd like to welcome you all to this outstanding institution of higher learning and reassure you that you will find here a nurturing and caring atmosphere that will help you all grow into strong and compassionate individuals.

DR. KOMAL SINGH

Director,
Indira School of Business Studies, Pune



Management Advisory Board

Management Advisory Board steers the efforts in furthering the mission and goal of an Institute. Board members provide advice on strategic planning and developing the Institute's reputation locally, nationally and globally as leaders in business education. As a visible and influential body in the community, the board acts as a conduit to link individuals, resources and opportunities to the Institute. Through their leadership positions in respective industries and communities, board members garner support for the research, teaching and service initiatives of the Institute. The Management Advisory Board comprises individuals who have distinguished themselves in their careers and who are recognized leaders in their professions and communities. The members are known for their ability to synthesize information and place it within the appropriate social, environmental and economic context. The strength and diversity of the membership are presentative of the business communities that Indira School of Business Studies serves. The following is the list of advisory board members:



Dr. Komal Singh

Director,
Indira School of
Business Studies
Convener/Secretary



Ms. Madhuri Sathe

Executive Director -
Corporate Relations,
Indira Group of
Institutes
Member - IGI



Mr. Atul Nevase

Associate Vice President -
Straive - Connecting
the Dots, Pune
Member - Industry



Ms. Meenu Bhatia

Co-Founder -
V Mentor. ai., Mumbai
Member - Industry



**Mr. Kaivalya
Khandalgaonkar**

Deputy Gen. Manager -
Vodafone Intelligent
Solutions, India, Pune
Member - Industry



Mr. Sughosh Tembre

Senior Manager HR -
Infosys, Pune
Member - Industry



Mr. Sandeep Raut

Founder and CEO -
Going Digital
Member - Industry



**Mr. Frederick Sidney
Correa**

Senior Associate VP -
Darashaw & Company
Private Limited
Member - Industry



Dr. Manmohan Vyas

Deputy Director -
Indira School of
Business Studies
Member - Academics



Dr. Arvind Burande

Assistant Professor -
Indira School of
Business Studies
Member Academics



Mr. Yogesh Kumbhar

Consultant -
KPMG, Pune
Member Alumni



Mr. Akshay Deokar

Territory Manager Sales -
Hero MotoCorp, Pune
Member Alumni

Academic Infrastructure

Classrooms :

Indira School of Business Studies is located in the hub of the path towards the Pune -Mumbai Expressway. ISBS believes in providing an environment that fosters continuous improvement and innovation with related technical support and facilities to enhance student learning and faculty effectiveness. Some distinctive features of over a 7,000 sq.ft. built-up campus include Modern Classrooms, Seminar Halls, Syndicate Rooms and Tutorial Centers with complete Wi-Fi connectivity making teaching and learning a memorable experience for the faculty and students. Each classroom is fitted with a projection television, overhead projectors and whiteboards.

Information Technology (IT) Infrastructure :

ISBS attempts to ensure the availability of state-of-the-art IT infrastructure that enables the effective delivery of teaching-learning processes. Following are the details of IT infrastructure and its utility on campus:

Well-equipped Computer Lab :

ISBS has a well-equipped computer Lab with 100% LAN connectivity. The lab is effectively used in the teaching-learning process by both Faculty and Staff.

Network Resources :

Leased Line and Wi-Fi facility are available on campus for seamless connectivity for users. All Classrooms have been equipped with Surveillance cameras and Wi-Fi Access Points. OneDrive (previously SkyDrive), which is Microsoft's service for hosting files in the "cloud" Office Online services, is also available for all Outlook users.

Software Resources :

Based on the requirement, licensed software has been installed across campus for students and Faculties. Updated Anti-virus protection is available in all systems for data security. The latest Software tools like SPSS, SPSS AMOS, Power BI and Prowess and the like have been installed in the computer lab.

English Language Lab :

A language lab is a place where the students at ISBS learn English Grammar. We have tools, equipment, and specimens in our science labs. Similarly, in English language Lab, ISBS has a number of tools that teach and guide the students to learn and practice the language. Language lab is software that enhances the skills of a student, which are necessary for a corporate career. Language lab teaches English and enhances the ability to Listen, Speak, Read and Write. Listening and Speaking are skills that require massive practice. In India, English is the second language. It is a foreign language. We at ISBS believe that students need to learn and understand the language. Not many around us and in our society speak English. So the students do not get ample opportunities to listen and speak and practice. To improve skills in the English language one must listen and speak in an order and follow the system. English Language Lab at ISBS helps in achieving the objective.

Multimedia Library :

Library is digitally available to students for their reference books within the campus. The IT Infrastructure also covers the latest licensed software for designing and simulation projects, statistical analysis and project presentation. Security (physical & data access) within the campus is administered via surveillance cameras and data access policies implemented via various servers using Microsoft Technology.



Student Welfare

Auditorium :

Conference Rooms and Auditoriums accommodating over 1000 students are a highlight for the Industry and Academic interface of national and internationally acclaimed speakers. The auditoriums are well-equipped with infrastructure to accommodate the recent technological innovations for live streaming of various events that are conducted by Indira School of Business Studies.

Gym and Fitness Center :

Indira has developed a modern and well-equipped Gymnasium and Fitness Center for the students, which is managed by a full-time Fitness Instructor. We strongly believe that in today's fast-paced and stressful business environment, it is imperative to maintain 100% physical fitness. Gym, yoga and aerobics form the key components of our Fitness Program. Fully equipped gymnasium and health centers have trained Individuals to conduct sessions in yoga, art of living, aerobics and other forms of the physical fitness regime for students and faculty members.

Learning Management System :

A well-established LMS allows ISBS to follow a student-centric approach, increases engagement and student collaboration, gives flexibility and room for pedagogical experimentation to faculty and most important it involves all stakeholders to be part of the teaching-learning process. At ISBS, there exist two such major Software platforms which assist in achieving efficiency in functioning and provide administrative and academic data for smooth and quick decision-making. In pods is an LMS, digital technology for collaborative learning and used for sharing study material and administering assessments.

Medical Facility :

Medical well-being of students is taken seriously by ISBS. At the time of admission, medical tests are conducted for students and records are maintained. Students are required to submit details of any medical condition they may be suffering from, for the purpose of providing timely medical support when needed. We do maintain certain medical facilities at ISBS are First aid facility / Room, Availability the of Ambulance, etc. ISBS has an association with Aditya Birla Hospital for providing medical care for students and Professional experts guide students on a healthy lifestyle and suggest lines of treatment in case of any ailment.



Student's Residence Facility :

Indira boasts of one of the largest hostel facilities among post-graduate education Institutes in Maharashtra. A modern, 225 student capacity hostel with excellent amenities and mess facilities has been provided for the boys & girls. Students opting to stay in the hostel have to book their room at the earliest, as allotment is on a first-come basis. Additionally, an insurance facility is also available for hostel resident students.

Sports :

ISBS believes that physical fitness is essential for the mental well-being of students. Therefore, students are provided with platforms to pursue their sporting passion and to make themselves better team players. The Sports Committee constituted for this purpose organizes various sports events which are a combination of outdoor and indoor games. The committee also organizes a regular fitness regime for students encompassing workouts at the campus gymnasium, and yoga sessions and besides encourages students to participate in various inter-college competitions organized by different B-Schools.

Sports Facilities

- Indoor : Table Tennis, Chess, Carrom
- Outdoor : Basketball, Volleyball, Football, Cricket, Athletics, Outdoor Management Training, Gym and Fitness Center

The Morning Context Campus Subscription :

The Morning Context - TMC publishes the best writing on the internet, business, and chaos. They provide one long-form story every weekday, delivered to your inbox at 8 am, along with newsletters on diverse subjects every day at 4 pm in the evening. The Morning Context is a digital media company where they publish stories on the Internet, business, and chaos. It is the best long-form business journalism you can get your hands on in India. TMC is read by thousands of paying subscribers. Subscribers include individuals and institutions ranging from A91 Partners, Sequoia, MakeMyTrip, Naspers, DSG Consumer Partners, INSEAD, Indian Institute of Management, NALSAR Law College, Indian School of Business, Freshworks, Nexus Venture Partners, Netflix, OYO, Stellaris Venture Partners, Blume Ventures, Spotify, New York Times, Financial Times, among several others. Readers read it to understand the world of business better so they can make informed decisions, which impact their work and life pursuits. With this institute subscription user's access to everything they do:

- Over 250 original long reads every year
- Complete access to its archives
- Access to all of its premium newsletters.

They are published sharp at 8 AM & 4. PM (Mon. to Sat.)



Guest Sessions with Eminent Speakers linked to corporate requirements :

Common Guest Sessions

- **Business Communication :**
Ms. Pooja Carpenter, Freelancer

- **Neuro-Linguistic Programming (NLP) :**
Ms. Ridhima, NLP Trainer

- **Beyond The Pitch :**
Dr. Divya Jetley, Leadership Coach and Public Speaker

- **Introduction to Universal Human Values :**
Mr. Vinay Chidri, Marathwada Institute of Technology, Aurangabad

- **Making of a Leader :**
Ms. Meenu Bhatia, Founder, Vmentor.ai

- **Decoding Management Education :**
Mr. Shantanu Sen Sharma, Founder, Ozone Education Consultants and Chairman, Advisory Board at Yugma

- **Physical and Mental Wellbeing :**
Dr. Bhakti Ekbote, Trainer and Life Coach, Founder Tathata, Pune

- **Entrepreneur as a Life Skill :**
Mr. Puneet Raman, Entrepreneur and Public Speaker

- **Digital Business :**
Prof. Anand Deo, Freelancer



Specialization Guest Sessions

MARKETING SPECIALIZATION

Marketing plays a critical role in driving the growth and success of organizations. The marketing specialization at the education institute recognizes the importance of marketing in the industry and prepares students to meet the demands of the ever-evolving market. With the rise of digital technologies and changing consumer behavior, organizations need to adopt innovative marketing strategies to stay ahead of the competition. Some guest sessions conducted for Marketing Specialization students:

Marketing Forum :

- **AI/ML in Sales & Marketing :**
Mr. Prasad Murty, Entrepreneur

- **YouTube Marketing :**
Mr. Arpit Khurana, Co-Founder, NSDM India

- **Excellence in Marketing :**
Mr. Suhas Mekhe, Freelancer

- **Marketing Research :**
Dr. Vishal Thelkar, Freelancer

- **Marketing of Financial Services :**
Dr. Malti Chijwani, Visiting Faculty

- **Workshop Digital Marketing :**
Ms. Nikita Vora, Digital Marketing Consultant

Marketing Specialization panel discussion and a guest session on “Marketing in an era of Disruption : What it takes to create a successful path”

- **Mr. Kiran Panchal**
Business Line Manager, Atlas Copco India

- **Mr. Sachin Laddha**
Senior Vice President - NSM, Kotak Mahindra Bank

- **Mr. Vikas Agrawal**
Founder and CEO at AIF & PMS Experts India Pvt. Ltd.

HR SPECIALIZATION

Guest Sessions and workshops provide a chance to interact with experts from the corporate field and ISBS is a firm believer that by conducting these guest sessions students tend to learn more about the latest trends and new skills related to their concerned subjects, by focusing & discussing about relevant topics. At ISBS, along with textbooks and academic syllabus, students research and learn on their own, which boosts their confidence, performance, and productivity. Some guest sessions conducted for HR Specialization students:

HRM Forum :

- **Certification Workshop - Compensation & Reward Management :**
Mr. Kingshuk, Founder- Learning Kosh
- **Employee Rights & Benefits :**
Mr. Aman Agrawal, Merchandise Analyst Operations, Landmark Group
- **Labour Law Compliance :**
Adv. Rajesh Beedkar, Advocate
- **Guest Session Mentoring & Coaching :**
Ms. Mugdha Shivapurkar, Founder - The Secret Ingredient
- **Lab in Recruitment & Selection :**
Mr. Mallikarjun Imme, Freelancer
- **Irrefutable Laws of Leadership :**
Ms. Mugdha Shivapurkar, Founder- Secret Ingredient
- **Certification Workshop - Payroll Management :**
Ms. Rohini Badekar, Sr. Manager CLSA
- **Online Certification - HRIS :**
Mr. N Prashant, HR Manager & Consultant

HR Specialization Panel Discussion and Guest Session on "HRM : Diversity, Equity and Inclusion (DEI)"

- **Mr. Anirban Mukherjee**
Senior Executive Talent Acquisition at LTI - Larsen & Toubro Infotech
- **Mr. N. Prashant**
HR Manager, Renu Electronics, Pune
- **Mr. Niranjana Niranjana Kale**
University Recruiter - Talent Acquisition (India), Veritas Technologies LLC



FINANCE SPECIALIZATION

ISBS has recently organized a series of guest sessions focusing on finance specialization, aimed at equipping students with valuable insights and knowledge in the field of finance. Esteemed professionals from the industry were invited to share their expertise and experiences with the enthusiastic audience. These sessions covered a wide range of topics, including investment strategies, financial analysis, risk management, and emerging trends in the financial sector. The guest speakers provided real-world examples and case studies, offering a practical understanding of finance concepts and their application in various industries. The interactive nature of the sessions encouraged lively discussions and allowed students to gain a deeper understanding of the intricacies of finance. Some guest sessions conducted for Finance Specialization students:

Finance Forum :

- **Advance Excel, Financial Modelling :**
Mr. Sameer Gunjal, Founder - Ennovate Solutions
- **Overview of Fintech Industries :**
Mr. Keshav Shukla, Business Analyst- TATA Digital
- **Advance Workshop on Technical Analysis :**
Prof. Suyog Chachad, Founder, Millonminds Consultancy
- **NISM Derivatives Workshop :**
Prof. Suyog Chachad, Founder, Millonminds Consultancy
- **Finance Modules :**
Mr. Anand Deo, Freelancer
- **Certification Workshop - Fundamental Analysis :**
FINXI Consultants
- **NISM V-A - Mutual Fund Distributor :**
Mr. Rohit Varman, NISM Trainer

Finance Specialization panel discussion and a guest session on "Finance Digital Transformation; A Pathway for Gen Z"

- **Mr. Rahul Gupta**
Founder- Transform Ahead
- **Ms. Mayuri Patil**
Manager, Bank of India

OSCM SPECIALIZATION

With the aim of providing students with a comprehensive understanding of the field of operations management. The sessions featured industry experts who shared their insights and experiences in areas such as supply chain management, logistics, inventory control, and quality management. Through these sessions, students were able to gain practical knowledge of the various processes and systems that underpin operational management. Some guest sessions conducted for Operation Specialization students:

Operation Excellence Program :

- **Business Management System :**
Mr. Kaivalya Kandalgaonkar, Founder EQters Academy
- **Business Management System :**
Mr. Atul Nevase, Associate Vice President - Straive
- **Quality Management :**
Mr. Viraj Atre, Management Consultant
- **ISO Standards :**
Mr. Viraj Atre, Management Consultant
- **Productivity Management :**
Mr. Atul Nevase, Associate Vice President - Straive
- **Business Excellence :**
Mr. Prashant Alekar, Freelancer

Some of the guest speakers who have enlightened students and shared their life & corporate learnings with ISBS students :

Mr. Puneet Raman
Founder, Prowisdom Growth Pvt. Ltd.

Mr. Devdatta Mandore
Director, Web Clincher

Ms. Pooja Carpenter
Freelancer

Mr. Shalabh Sharma
Process Manager, eClerx Service Ltd.

Dr. Bhakti Ekbote
Life Coach

Mr. Prem Mirchandani
Associate VP, Infosys

Mr. Chandrakant Kamane
General Manager HR, Jyothy Labs

Ms. Mugdha Shivapurkar
Founder, Secret Ingredient

Mr. Minochar Patel
Founder Director, Ecole Solitaire

Mr. Abhayraj Chavan
Consultant, Strategy Analysis India

Ms. Aarti Pawar
Team Lead, Credit Suisse

Mr. Dhruv Agrawal
Director, Auto press India Pvt. Ltd.

Mr. Shantanu Sen Sharma
Co-Founder and Leadership Coach, Ozone Education; Consultants and Chairman, Advisory Board at Yugma

Dr. Mansi Phadke
Project Consultant & Economist

Mr. Milind Marathe
Professor, Sinhgad Institute of Management and Computer Applications

Mr. Rishi
Trainer, Vikalp Foundation

Mr. Frank Wang
President, Thena Capital Taiwan

Mr. Charles Streegan
President, PT Pacific Furniture, Indonesia

Ms. Tasha Jamaluddin
Managing Director, Epcon Industrial System

Ms. Dayala Dagher Hayeck
Managing Director, NATCO

Mr. P Krishanmurthi
Ex Global Head, HUL

Mr. Sridhar Rajagopal
Director, Sales & Mktg., OTIS

Mr. Mukul Varshney
Director, Corporate Affairs John Deere

Dr. Samir Kapur
Director, Adfactors PR

Mr. Karan Vir Puri
Business Head, Udaan Express

Mr. Shailesh Bedarkar
AVP & Head, CAI: IDBI Intech

Mr. Abhijit Dixit
VP, Marketing HDFC Bank

Mr. Rajesh Nair
Founder & CEO EarnWealth

Mr. Sujit Jain
Chairman & MD, Netsurf Communication Pvt. Ltd.

Mr. Girish Deshpande
Angel Investor

Mr. Atul Nevase
Senior Manager, Tech Mahindra

Ms. Meenu Bhatia
Founder, Vmentor.ai

Mr. Rishikar Krishna
AVP - CC & Brand, Aditya Birla Group

Ms. Rohini Badekar
Sr. Manager, CLSA

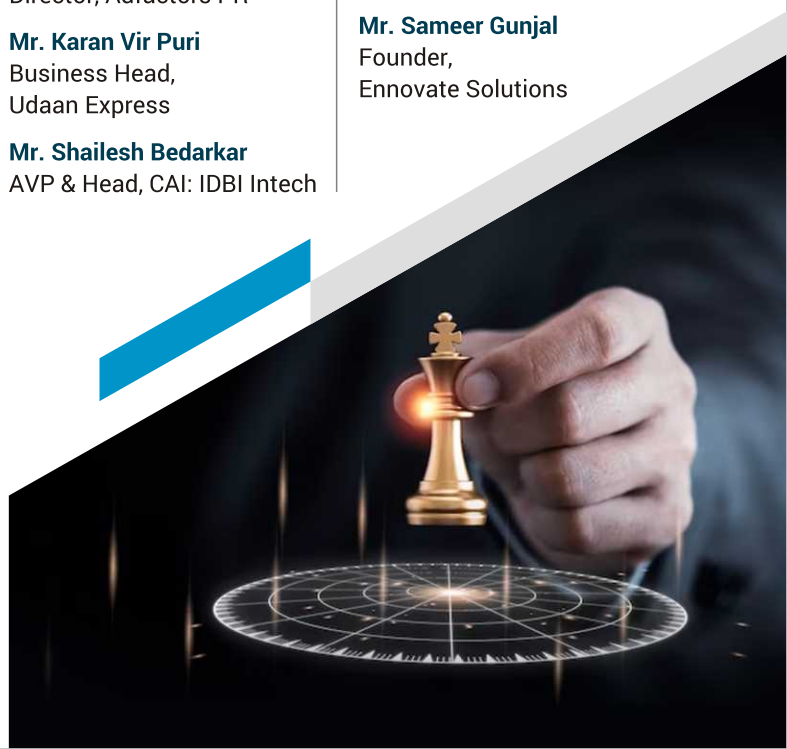
Mr. Kaivalya Kandalgaonkar
Founder, Equaters Academy

Dr. Divya Jetley
Leadership Coach and Public Speaker

Mr. Sachin Laddha
Senior Vice President, NSM, Kotak Mahindra Bank

Ms. Nikita Vora
Digital Marketing Consultant

Mr. Sameer Gunjal
Founder, Ennovate Solutions



Faculty Members at ISBS

Full-time Faculty Members

Name	Designation	Qualification	Experience (Years)
Dr. Komal Singh	Director / Professor	B.COM, M.COM, PH.D., UGC-NET	20.07
Dr. Manmohan Vyas	Dy. Director / Professor	B.COM, MBA, PH.D.-	15.05
Dr. Kalpana Deshmukh	Associate Professor	B.SC, MBA, PH.D.-	14.08
Dr. Abhijit Bobde	Associate Professor	B.PHARM, MBA, PH.D.-	16.07
Prof. Amrita Karnawat	Assistant Professor	BBS, MBA	12.08
Prof. Laxman Misal	Assistant Professor	B.COM, MBS, M.COM, , PGDBM	20
Prof. Purva Agarwal	Assistant Professor	B.PHARM, MBA, , PGDCR	5.06
Dr. Mrityunjay Kumar	Assistant Professor	B.SC, MBA, PH.D., M.Phil	11.02
Dr. Arvind Burande	Assistant Professor	BBA, MBA, PH.D., -	14.08
Prof. Trupti Joshi	Assistant Professor	B.COM, MBA, M.COM, , -	14.11
Prof. Anuja Limbad	Assistant Professor	B.COM, M.COM, , -	4.04
Dr. Manisha Maddel	Assistant Professor	BCS, MCS, MBA, PH.D., -	16
Dr. Hetal Bhinde	Assistant Professor	BSC BIOTECH, MBA, PH D., PGDIEM	12

Visiting Faculty Members

Name	Specialization
Prof. Atul Newase	Productivity Management
Prof. Prashant Alekar	Supply Chain Management
Prof. Ronak Shah	Aptitude and reasoning
Prof. Puneet Raman	Start-Up and New Venture Management
Prof. Anand Deo	Strategic Management, Financial Markets
Dr. Vishal Thelkar	Decision Science

Name	Specialization
Prof. Punam Aswani	Verbal Communication
Prof. Sudhindra Mujumdar	Economic Analysis for Business Decision, Geopolitics
Prof. Suyog Chachad	Derivatives and Technical Analysis
Prof. Rohan Bhave	Financial Laws
Dr. Ajay Shukla	Personal Financial planning
Prof. Hema Anand	Written Analysis and Communication Lab



Master of Business Administration

Program Structure (Intake - 240)

The new MBA program offered by SPPU this year is an Outcome-Based Education and Outcome-Based Assessment program. The outcome-based education implies there is a performer (student) and the focus is on the performance of the students, not the activity or task to be performed. The new curriculum takes the MBA program to the next level. The program can be completed in four semesters and the curriculum is based on Choice Based Credit and Grading System. The syllabus offers a wide choice for students to opt for various courses based on their interests, aptitude and career goals. The program enables a student to obtain a degree by accumulating the required number of credits prescribed for the course.

The program has well-defined five Programme Educational Objectives (PEOs), Five Programme Outcomes (POs) and Programme Specific Outcomes (PSOs) for the specialization courses, which are to be developed by respective institutes. The Choice Based Credit System provides the students with an academically rich, highly flexible, learning system, blended with abundant provision for skill development and practical orientation. The curriculum, in addition to regular courses, is equipped with various types of courses to cater to the different intellectual levels of students.

Foundation courses are for those students who are seeking basic abilities in that subjects like accounting, economics, etc. Enrichment courses are courses for students who want to go beyond the syllabus and in areas of their interest. The alternative study credit courses are courses for students who want to do an independent study of their choice in the field of management through innovative/live projects, online courses like MOOCs, etc. In the case of specialization, students have the option of one major and one minor specialization from the given list. Also, students who are interested in pursuing entrepreneurship can opt for Start-up: Launching and Sustaining Program of AICTE, skipping elective courses. Also, the assessment process is outcome-based assessment. Outcome-based assessment asks teachers to first identify what it is that we expect students to be able to do once they have completed a course.

At ISBS, we offer following specializations to students:

- > MARKETING MANAGEMENT
- > FINANCIAL MANAGEMENT
- > HUMAN RESOURCE MANAGEMENT
- > OPERATIONS MANAGEMENT
- > BUSINESS ANALYTICS

Note:

- The specialization chosen by students will be governed by the rules and regulations as prescribed by SPPU from time to time.
- Institute may offer ONLY SELECT specializations based on industry needs, faculty strength & competencies, student demand, employability potential, etc.
- Institute MAY NOT offer a specialization if a minimum of 20% of students are not registered for that specialization.
- The Institute MAY NOT offer an elective course if a minimum of 20% of students are not registered for that elective course.

Major Specialization + Minor Specialization Combination :

1. For a Major + Minor Specialization combination the learner shall complete
 - a) Major Specialization Courses : Total 9 (4 Subject Core courses and 5 Subject Elective courses)
 - b) Minor Specialization Courses: Total 4 (2 Subject Core courses and 2 Subject Elective courses)
2. For a Major + Minor Specialization combination the learner shall earn
 - a) Major Specialization Credits: Total 22 (12 Credits from Subject Core + Minimum 10 Credits from Subject Electives)
 - b) Minor Specialization Credits: Total 10 (6 Credits from Subject Core + Minimum 4 Credits from Subject Electives)
3. The 10 credits of the MINOR specialization shall be from a single specialization, out of which 6 credits shall be mandatorily earned through the Subject Core Courses.
4. The Major + Minor specialization combination is OPTIONAL.
5. Students shall be permitted to opt for ANY Major + ANY Minor specialization combination, subject to institutional norms and guidelines, issued from time to time.
6. A student opting for a Major + Minor specialization combination shall opt for Foundation Courses / Enrichment Courses / Alternative Study Credit Courses ONLY in lieu of Generic Elective (GE IL) Courses.
7. Institutes may stipulate additional criteria of minimum SGPA / CGPA, number of backlogs, and expectations about specific graduation discipline for students who wish to take up a specific specialization / specific major-minor combination. Such criteria may also involve the potential employability criteria for a particular specialization.

Options and Guidelines for Choice of Specialization :

- Students can opt for a single specialization (i.e., Major Only 5 choices)
- Students can opt for two specializations (i.e., Major + Minor Combination 1(Major)+8(Minor) choices)
- Specializations that are offered ONLY as MINOR shall be offered in the SECOND YEAR ONLY. (4 choices)
- Courses for the Minor specialization shall be taken up in the SECOND YEAR ONLY (in either Sem III or Sem IV or in a combination of Sem III and IV).
- The Major specialization of a student shall be determined by the Subject Core (SC) courses and the Subject Elective (SE-IL) courses chosen in Sem II.
- All courses (Subject Core (SC) courses and the Subject Elective (SE IL) courses) chosen in Sem II shall belong to the same specialization.
- The learners shall generally complete 6 Subject Core courses (2 each in semesters II, III, IV) and 7 Subject Elective courses (2, 3, 2 each in semesters II, III, IV respectively). In this case, he /she shall be awarded MBA (Functional Area Specialization) degree, e.g., MBA (Marketing), MBA (Finance), etc.
- The learners shall complete 4 Subject Core courses and 5 Subject Elective courses of Major specialization and 2 Subject Core courses and 2 Subject Elective courses of Minor specialization. In this case, he /she shall be awarded MBA (Functional Area Specialization Major + Functional Area Specialization Minor) degree, e.g., MBA (Marketing + Finance), etc.

GENERIC CORE (GC) COURSES - 3 Credits Each			
50 Marks CCE, 50 Marks ESE			
Course No.	Course Code	Course	Semester
101	GC - 01	Managerial Accounting	I
102	GC - 02	Organizational Behavior	I
103	GC - 03	Economic Analysis for Business Decisions	I
104	GC - 04	Business Research Methods	I
105	GC - 05	Basics of Marketing	I
106	GC - 06	Digital Business	I
201	GC - 07	Marketing Management	II
202	GC - 08	Financial Management	II
203	GC - 09	Human Resources Management	II
204	GC - 10	Operations & Supply Chain Management	II
301	GC - 11	Strategic Management	III
302	GC - 12	Decision Science	III
303	GC - 13	Summer Internship Project*	III
401	GC - 14	Enterprise Performance Management	IV
402	GC - 15	Indian Ethos & Business Ethics	IV

* Six Credits

Any 3 courses to be selected from the following list in Semester I			
Course No.	Course Code	Course	Semester
107	GE - UL - 01	Management Fundamentals	I
108	GE - UL - 02	Indian Economy	I
109	GE - UL - 03	Entrepreneurship Development	I
110	GE - UL - 04	Essentials of Psychology for Managers	I
111	GE - UL - 05	Legal Aspects of Business	I
112	GE - UL - 06	Demand Analysis & Forecasting	I

Any 3 courses to be selected from the following list in Semester II

Course No.	Course Code	Course	Semester
207	GE - UL - 07	Contemporary Frameworks in Management	II
208	GE - UL - 08	Geopolitics & World Economic Systems	II
209	GE - UL - 09	Start-Up and New Venture Management	II
210	GE - UL - 10	Qualitative Research Methods	II
211	GE - UL - 11	Business, Government & Society	II
212	GE - UL - 12	Business Process Re-engineering	II

Any 3 courses to be selected from the following list in Semester III

Course No.	Course Code	Course	Semester
306	GE - UL - 13	International Business Economics	III
307	GE - UL - 14	International Business Environment	III
308	GE - UL - 15	Project Management	III
309	GE - UL - 16	Knowledge Management	III
310	GE - UL - 17	Corporate Governance	III
311	GE - UL - 18	Management of Non-profit organizations	III

Any 2 courses to be selected from the following list in Semester VI

Course No.	Course Code	Course	Semester
405	GE - UL - 19	Global Strategic Management	VI
406	GE - UL - 20	Technology Competition and Strategy	VI
407	GE - UL - 21	Cyber Laws	VI
408	GE - UL - 22	Corporate Social Responsibility & Sustainability	VI

GENERIC ELECTIVES INSTITUTE LEVEL (GE IL) COURSES - 2 Credits**50 Marks CCE, 00 Marks ESE****Maximum 3 courses to be selected from the following list in Semester I**

Course No.	Course Code	Course	Semester
113	GE - IL - 01	Verbal Communication Lab	I
114	GE - IL - 02	Enterprise Analysis & Desk Research	I
115	GE - IL - 03	Selling & Negotiation Skills Lab	I
116	GE - IL - 04	MS Excel	I
117	GE - IL - 05	Business Systems & Procedures	I
118	GE - IL - 06	Managing Innovation	I
119	GE - IL - 07	Foreign Language I	I

Maximum 1 course to be selected from the following list in Semester II

213	GE - IL - 08	Written Analysis and Communication Lab	II
214	GE - IL - 09	Industry Analysis & Desk Research	II
215	GE - IL - 10	Entrepreneurship Lab	II
216	GE - IL - 11	SPSS	II
217	GE - IL - 12	Foreign Language II	II

SUBJECT CORE (SC) COURSES; SPECIALIZATION - MARKETING MANAGEMENT (MKT)**3 Credits Each, 50 Marks CCE, 50 Marks ESE**

Course No.	Course Code	Course	Semester
205 MKT	SC - MKT- 01	Marketing Research	II
206 MKT	SC - MKT- 02	Consumer Behaviour	II
304 MKT	SC - MKT- 03	Services Marketing	III
305 MKT	SC - MKT- 04	Sales & Distribution Management	III
403 MKT	SC - MKT- 05	Marketing 4.0	IV
404 MKT	SC - MKT- 06	Marketing Strategy	IV

SUBJECT CORE (SC) COURSES; SPECIALIZATION - FINANCIAL MANAGEMENT (FIN)**3 Credits Each, 50 Marks CCE, 50 Marks ESE**

Course No.	Course Code	Course	Semester
205 FIN	SC - FIN - 01	Financial Markets and Banking Operations	II
206 FIN	SC - FIN - 02	Personal Financial Planning	II
304 FIN	SC - FIN - 03	Advanced Financial Management	III
305 FIN	SC - FIN - 04	International Finance	III
403 FIN	SC - FIN - 05	Financial Laws	IV
404 FIN	SC - FIN - 06	Current Trends & Cases in Finance	IV

SUBJECT CORE (SC) COURSES; SPECIALIZATION - HUMAN RESOURCE MANAGEMENT (HRM)**3 Credits Each, 50 Marks CCE, 50 Marks ESE**

Course No.	Course Code	Course	Semester
205 HR	SC - HRM - 01	Competency Based Human Resource Management	II
206 HR	SC - HRM - 02	Employee Relations & Labour Legislation	II
304 HR	SC - HRM - 03	Strategic Human Resource Management	III
305 HR	SC - HRM - 04	HR Operations	III
403 HR	SC - HRM - 05	Organizational Diagnosis & Development	IV
404 HR	SC - HRM - 06	Current Trends & Cases in Human Resource Management	IV

SUBJECT CORE (SC) COURSES; SPECIALIZATION - OPERATIONS & SUPPLY CHAIN MANAGEMENT (OSCM)**3 Credits Each, 50 Marks CCE, 50 Marks ESE**

Course No.	Course Code	Course	Semester
205 OSCM	SC - OSCM - 01	Services Operations Management I	II
206 OSCM	SC - OSCM - 02	Supply Chain Management	II
304 OSCM	SC - OSCM - 03	Services Operations Management II	III
305 OSCM	SC - OSCM - 04	Logistics Management	III
403 OSCM	SC - OSCM - 05	E Supply Chains & Logistics	IV
404 OSCM	SC - OSCM - 06	Industry 4.0	IV

Note : The syllabus mentioned above is subject to change as per the guidelines by SPPU.

COMPULSORY CORE COURSES (GENERIC (GC) + SUBJECT (SC) + Summer Internship Project SIP)

	Course #	Semester I		Semester II		Semester III		Semester IV		Credits	CCE Marks	ESE Marks
A	1	GC - 1	1	GC - 7	1	GC - 11	1	GC - 14		66		
	2	GC - 2	2	GC - 8	2	GC - 12	2	GC - 15				
	3	GC - 3	3	GC - 9	3	GC -13 (SIP)	3	SC - 5				
	4	GC - 4	4	GC - 10	4	SC - 3	4	SC - 6				
	5	GC - 5	5	SC - 1	5	SC - 4					1050	1050
	6	GC - 6	6	SC - 2							2100	

GENERIC ELECTIVE COURSES (UNIVERSITY LEVEL) - GE - UL

B	7	GE UL - 1	7	GE UL - 4	6	GE UL 7	5	GE UL - 10		22		
	8	GE UL - 2	8	GE UL - 5	7	GE UL 8	6	GE UL - 11			0	550
	9	GE UL - 3	9	GE UL - 6	8	GE UL 9					550	

GENERIC / SUBJECT ELECTIVE COURSES (INSTITUTE LEVEL) - GE IL / SE - IL

C	10	GE IL - 1	10	GE IL - 4	9	SE IL -3	7	SE IL -6		22		
	11	GE IL - 2	11	SE IL -1	10	SE IL -4	8	SE IL -7			550	0
	12	GE IL - 3	12	SE IL -2	11	SE IL -5					550	
	12		12		11		8		43	110	1600	1600

FOUNDATION COURSES (OPTIONAL)

D		Foundation 1		Foundation 7						0 to 10		
		Foundation 2		Foundation 8								
		Foundation 3		Foundation 9								
		Foundation 4		Foundation 10								
		Foundation 5										
		Foundation 6										

ENRICHMENT COURSES (OPTIONAL)

E		Enrichment 1		Enrichment 7		Enrichment 11		Enrichment 13		0 to 14		
		Enrichment 2		Enrichment 8		Enrichment 12		Enrichment 14				
		Enrichment 3		Enrichment 9								
		Enrichment 4		Enrichment 10								
		Enrichment 5										
		Enrichment 6										

ALTERNATIVE STUDY CREDIT COURSES (OPTIONAL)

F	7	ASCC 1		ASCC 4		ASCC 7				0 to 2		
	8	ASCC 2		ASCC 5		ASCC 8				2		
	9	ASCC 3		ASCC 6		ASCC 9				5		

Admission Procedure

The MBA program at Indira School of Business Studies (ISBS) is affiliated to Savitribai Phule Pune University. Admissions to the MBA course are done as per the rules & regulations framed by the Directorate of Technical Education, (DTE), Maharashtra State.

The details of various dates (schedules) are published by DTE in their information brochure and are available on their website. Interested candidates must regularly visit the DTE website: www.dtemaharashtra.gov.in for eligibility, procedure & participation in the Common Admission Process also referred to as CAP.

Candidates are advised to do their registration for the Admission Process with DTE, and get their documents verified at designated Facilitation Centers (FC) allotted by DTE. After the examination process and verification of documents, DTE will prepare the final merit list. Once the final merit list is published by DTE then the aspiring candidates need to fill in the preference form for admission to their preferred institute for the MBA program. The DTE will publish the allotment list

for admission considering the preferences filled by the candidate and the candidate's merit. On allocation of the institute to the candidate he/ she needs to report to the institute in the prescribed time frame and complete the procedure of admission at the institute.

The Indira School of Business Studies is a part of the CAP process and candidates desirous to get admission at ISBS may give it as their preference. However, please note that the allotments (Round Wise) are done by DTE.

The Indira School of Business Studies DTE Code is MB6460 & the Choice Code for Admission is 646010110. For specific queries, one should personally visit ISBS Admission Cell on the campus.

Fee Structure - MBA Fees Regulating Authority

The fee for the MBA program is finalized annually by the Fees Regulating Authority, Mumbai, India. It is subject to change as per the decision of the Authority. Refund of Tuition, Development and other fees after cancellation of admission secured through CAP rounds, Institute level round(s) and Vacancy Round of admissions is as per All India Council for Technical Education (AICTE) and Directorate of Technical Education (DTE), Mumbai's guidelines.

The Final Fees as per Fees Regulating Authority, Mumbai for the Academic Year 2022 - 23 are as follows:

Category	Tuition Fees (Rs.)	Development Fees (Rs.)	Total Fees (Rs.)
Open	2,21,240	28,760	2,50,000
OBC	1,10,620	28,760	1,39,380
EBC (Open category, subject to Income and Domicile certificate)	1,10,620	28,760	1,39,380
Other than above category like VJ/NT/ SBC	0	28,760	28,760
EWS	1,10,620	28,760	1,39,380
J & K	2,21,240	28,760	2,50,000
TFWS	0	28,760	28,760
ST	0	0	0
SC	0	0	0
PWD	As per the respective category		

Note: Final fees for the Academic Year 2023-24 are subject to change as per the Fee Regulating Authority.



Fee Payment Schedule

1st Year

Full Fees are to be paid at the time of Admission.

2nd Year

Full Fees are to be paid prior to the commencement of the Second Academic Year.

Fees Payment Mode:

Demand Draft :

In favor of "Indira School of Business Studies (MBA)" payable at Pune.

Online Payment Methods are also accepted.

Indira School of Business Studies MBA

- Account No. : 00070350013289
- Bank : HDFC BANK LTD
- Address : LAUKIK APARTMENT GROUND FLOOR, PLOT NO 3,
- CTS NO : 870 BHANDARKAR ROAD PUNE MAHARASHTRA 411 004
- Branch : PUNE - LAW COLLEGE ROAD

Residential facility is available for Girls: Approximately Rs. 1,16,000 per Academic year including food & accommodation.

For further information contact :

- **Boys Hostel** - Mr. Nitin Phadatare (020-66168150) 9921181753
- **Girls Hostel** - Ms. Sheetal Todkar (020-66168222)
- **All Hostel Students** - Aforesaid hostel fees details are approximate, and it is subject to change. If the aforesaid hostel fee is revised, then it will be intimated to students at the time of confirming their admission in hostel.

List of documents required to confirm/ approval of Admission and for Scholarship of the Govt. of Maharashtra :

- DTE/FC Document Verification Letter
- DTE allotment letter (if admitted through CAP)
- Entrance Score Card
- Domicile certificate & Nationality certificate
- Income Certificate issued by the Competent Authority of Govt. of Maharashtra (mandatory for Scholarship)
- Ration Card (mandatory for scholarship)
- Caste Certificate for other than open category (if applicable)
- Caste Validity Certificate (if applicable)
- Non-Creamy Layer (if applicable)
- 10th Mark Sheet
- 12th Mark Sheet / Diploma all Mark Sheets
- Graduation/bachelor's degree - All Years/Sem's Mark Sheets
- Graduation/Bachelor's Degree Passing Certificate
- LC/TC after completion of Graduation/bachelor's degree
- Gap affidavit on Rs. 100 stamp (If gap in education after Graduation)
- Copy of Aadhar Card
- Copy of Aadhar linked Bank Account details (for Scholarship)
- Other few documents may be required at the time of admission, as per DTE/University/AICTE/SWO guidelines published from time to time

VIDYA LAKSHMI PORTAL

Vidya Lakshmi is a first-of-its-kind portal for students seeking Education Loans. This portal has been developed under the guidance of the Department



of Financial Services (Ministry of Finance), the Department of Higher Education (Ministry of Education) and the Indian Banks Association (IBA). The portal has been developed and is being maintained by NSDL e-Governance Infrastructure Limited. Students can view, apply and track their education loan applications to banks anytime, anywhere by accessing the portal.

To know more, please click:
<https://www.vidyalakshmi.co.in/>

Career Katta :

(Career and Entrepreneurship Counseling, Skill Development, Internships, Placement etc.)

Career Katta is an initiative of Department of Higher and Technical Education, Government of Maharashtra and in coordination with Maharashtra Information Technology support centre. The college conducts various activities to guide students about career, competitive examinations (UPSC, MPSC, Banking, SSB, SSC,

Police, LIC etc.) Entrepreneurship, skill development, credit earnings under new CBCS and NEP curriculum framework, internship, placement opportunities etc.

Eligibility to Join : Any student admitted for any regular course in the college or college alumni referred by college coordinator.

How to Register : Download the MITSC application from Google play store and pay fees of Rs.365/- by online mode. Please contact the college for more details.

Indira Employability Skills Enhancement Program (IESEP)

Through IESEP, We provide varied industry-oriented exposure to students so that they can challenge themselves and learn about a new world that comes with a lot of challenges in itself. IESEP is a comprehensive program and thus the inputs are systematically spread across all four semesters of the MBA Program.

Semester I :

Focus is on fundamental competencies of the students viz communication skills, General awareness, Business News Analysis (BNA), and basic inputs on GD and PI and aptitude skills.

Semester II :

Focus shifts on imparting domain-related skills through customized IESEP inputs. The prime focus of this semester is to build domain expertise that is achieved through organizing specialized workshops, giving detailed knowledge of different sectors and placement-related inputs, especially GD/PI training.

Semesters III and IV :

The focus areas are primarily around placement-specific inputs. Extensive training is provided on group discussions, personal interviews, and company-related inputs.

We have also tied up with external agencies (as mentioned below), to impart the best of knowledge and skill set to our students as a part of External CLDP.



SEMESTER -I

- | | |
|------------------------------|--------------------------|
| ■ General Management | ■ Extra-Curricular : |
| ■ Communication Basics | Club & Committees |
| ■ GD & PI Orientation | ■ Specialization Inputs |
| ■ Orientation on Book Review | ■ Business News Analysis |
| | ■ Aptitude Orientation |

SEMESTER -II

- | | |
|---|-------------------------------|
| ■ Domain Knowledge | ■ Book Review |
| ■ Specialization Certifications & Workshops | ■ Personality Development |
| ■ GD & PI Practice | ■ General Business Awareness |
| ■ Pre-SIP Inputs | ■ Aptitude Session |
| | ■ How to carry digital review |
| | ■ Sector deep dive |

SEMESTER -III

- | | |
|--------------------|--------------------------|
| ■ Domain Knowledge | ■ Aptitude Practice |
| ■ GD & PI Practice | ■ Sector Deep Dive |
| ■ Placement Inputs | ■ Business News Analysis |

SEMESTER -IV

- | | |
|--------------------|--------------------|
| ■ Domain Knowledge | ■ Placement Inputs |
|--------------------|--------------------|

Institutional Resources for Placement Training :

ENGLISH LANGUAGE LAB

From the beginning of the English Language Lab and communication classes, the significance of 4 skills of reading, writing, listening and speaking are highlighted to the students. These skills not only help the students in better sustenance at the workplace in the future but also assist them in placements in credible organizations.

- Broad topics covered during these sessions are
- Basic spelling of words commonly used in the Business Environment
- Significance of communication skills in the workplace
- How to have better conversations?
- "Parts of speech" etc.

Different types of tests are conducted from time to time. Students are assessed on various parameters revolving around the four skills of reading, writing, speaking and listening. There is a dedicated English Communication Lab that leverages technology in improving the communication skills of the students.

Last Mile Training :

Apart from inputs like GD-PI training, and skill enhancements, placement inputs cover all the activities focusing on enhancement in the employability of the students like Last Mile Training (LMT), revision of Fundamentals, any current trends in the industry or any other company-specific inputs. The LMT is designed with the aim to provide industry-specific insights into the profiles offered by employers. This LMT enhances the overall performance of the student during the recruitment process which ultimately increase the chances of the candidate's final placement. At ISBS the LMT has provided through the institute alumnus working with such organizations those who are for the campus.

LMT conducted for Batch 2021-23				
Companies Covered	Topic	Resource Person	Date	Hours
Deloitte (US Taxation)	Placement-related overview for Deloitte	Mr. Yash Binayake	1st Oct. 2022	1
Deloitte (US Taxation)	Placement-related overview for Deloitte	Mr. Divesh Rewatkar	1st Oct. 2022	1
Grand View Research	Placement-related overview for GVR	Mr. Rajwardhan Mohite	3rd Oct. 2022	1.5
HDFC Bank LTD	Placement Overview/Profile Overview	Mr. RutwikSawarkar	29th Oct. 2022	1
HDFC Bank LTD	Placement Overview/Profile Overview	Mr. Pritam Khasbage	29th Oct. 2022	1
HDFC Bank LTD	Placement Overview/Profile Overview	Mr. Kashish Jain	30th Oct. 2022	1
HDFC Bank LTD	Placement Overview/Profile Overview	Ms. Heena Shah	30th Oct. 2022	1
HDFC Bank LTD	Placement Overview/Profile Overview	Ms. SejalKamble	31st Oct. 2022	1
ANZ	Placement Overview	Ms. Ankita Gole	1st Nov. 2022	1
Global Market Insights	Placement Overview/Profile Overview	Mr. Laxman Kulkarni	3rd Nov. 2022	1
Asian Paints	Placement Overview	Mr. Aniket Mahajan	7th Nov. 2022	1
Writers Corporation	Planning and Analytics	Ms. Malikarjun	6th Nov. 2022	2
Writers Corporation	Domain based JD Requirement Discussion	Dr. Mrityunjay Kumar	6th Nov. 2022	1
Federal Bank	Domain based JD Requirement Discussion	Prof. Umesh G.	8th Nov. 2022	1
Federal Bank	Placement Overview/Profile Overview	Mr. Saurabh Mahajan	8th Nov. 2022	1
6D Technology	JD/Situation-Based Question/Concept Clearance	Prof. Umesh G.	9th Nov. 2022	1
Veracity	Placement Overview/Profile Overview	CFP Tanay Kurode	11th Nov. 2022	1

Business News Analysis :

Business News Analysis (BNA) sessions help students identify and analyse the key characteristics of the three most common types of business news articles-straight news, feature and opinion. These sessions help students develop their news literacy and critical thinking skills.

BNA sessions broadly revolve around the following :

- Glossary of economics
- Familiarizing with business terminology
- Identifying relevant topics in economic times
- Decoding business and economic jargon and how to use them
- To understand and articulate opinions on contemporary issues
- Review and recapitulation of the important news of the week

Examples are shared with students regarding each type of news article, followed by a class discussion. A discussion

normally happens around the topics like- the latest budget, the latest trends in macroeconomic indicators like inflation, and the GDP, the latest business mergers and acquisitions, new appointments of business heads, etc. Tests are conducted on a regular basis to assess students' understanding and awareness of business news.

Analytics is at the core of Industry 4.0 & digital transformation journey :

The following 16 courses on Business Analytics are provided to our students to sharpen their Business Analytic skills:

- Power BI for data analytics and visualization
- Tableau data visualization for absolute beginners
- Excel lookup - the master guide
- Pivot table data analysis
- Getting started with Excel VBA
- Excel financial formulas for beginners
- Excel charts - all the charts you will ever need
- Excel date functions for data analysis and modeling

- Excel data cleaning and preparation
- Power query data wrangling
- Dynamic arrays - supercharge your Excel formulas
- PowerPoint - storytelling with data
- Python for absolute beginners
- Python - interact with Excel
- Python data visualization with Seaborn
- Python web scraping

Personality Development and Communication Workshop :

The workshop for students each year is conducted in 2 phases - one in the first semester and the second in the second semester. Additional inputs for the weaker students are arranged to ensure they too are at par in terms of communication skills. These students are shortlisted based on their scores in the first semester. Besides communication skills, ISBS aims to nurture and empower its future managers with domain knowledge, by sharpening appropriate soft skills to meet the ever-changing needs of modern globalized business procedures. Programs are process driven with content standardization, validation of execution and with appropriate trainer selection as per the requisite skills.

The Program includes inputs on :

- Goal Setting and Career Planning
- Positive Thinking and Motivation
- Time Management, People Skills, and Business Etiquette
- Personal Grooming, Hygiene and many more

Group Discussion and Personal Interview :

Group Discussion or GD as widely known in the corporate industries is an important part of understanding and learning the individual's team bonding skills, leadership skills and interpersonal skills. To conduct GD, the topics spanning across industries - with emphasis given to current affairs, socially contextually relevant burning issues and domain topics are brainstormed as part of GD. Industry experts & alumni evaluate the students on set parameters and give personalized recommendations and steps to improve. Personal Interviews and Mock Interviews are conducted for the students by the internal faculty as well as by alumni of ISBS, which helps them prepare well for their internship interviews and their final placements.

Speakathon :

Speakathon is a 7-minute prepared speech given by the students on varied topics which covers 3 rounds: Introduction of Student, Story Telling and Extempore. The topics given under extempore are varied as:

- OPEN NETWORK FOR DIGITAL COMMERCE
- NATIONAL EDUCATION POLICY
- STANDUP COMEDY
- IPL BUSINESS MODEL
- A FEEL-GOOD INCIDENT
- LEADERSHIP
- DECISION MAKING

There are also some phrases given to the students and they are told to make stories and complete them with the said phrase. This helps the students in their creative ability and also makes them think. In this activity, the students are mainly evaluated on five parameters

- Content
- Story Telling ability
- Grammar
- Body Language
- Voice Modulation

Jargon Mania :

Jargon Mania is an explanation of various jargon that is used in functional specializations and General Management. The students are given a list of jargon along with their meaning and are supposed to read, understand and make others understand the meaning of that particular jargon. This activity ensured that the students are well abreast with the knowledge and meaning of different terms used in Business Management.

DEAR Books :

DEAR is an acronym that stands for Drop Everything And Read. We expect the students to be aware of the current happenings that are taking place in the nation and across the globe. It is very important from the perspective of an MBA student to know what political, technological & social activities are happening in the world and how will this be affecting their corporate careers later in their life.

This activity also ensures that the students prepare all the notes about a particular industry or a company in which they



would like to see themselves working 5 years down the line, cut and paste that news into a book, which is named DEAR book. This activity is also linked to academic grading wherein the students are divided into groups and given an industry to be studied and analyzed.

This initiative helps the students in getting some current facts and figures about the industry and ensures that the report prepared contains the latest figures about the industry which helps them in their final placement.

Industry Visits :

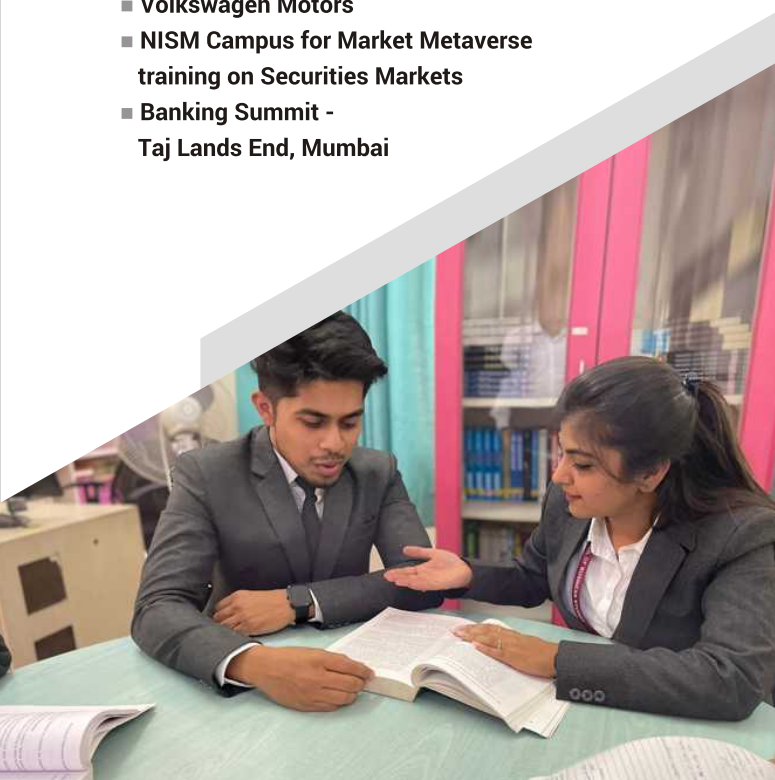
ISBS imparts training to students by organizing visits to the industry. The value addition comes by way of observing the processes within organizations and discussions with representatives of the organization. Such experiences have a lasting impact on the memory of students. The following companies have been visited by our students in the foregone years:

- Piaggio Vehicles Pvt. Ltd
- Universal Construction
- United Breweries Ltd
- Brintons Carpet Asia Pvt. Ltd.
- Praj Industries
- Kalyani Steel
- Honeywell Turbo Technologies
- General Motors India Pvt. Ltd
- Kalyani Maxion wheel
- Forbes Marshall
- Mecc Alte India
- Volkswagen Motors
- NISM Campus for Market Metaverse training on Securities Markets
- Banking Summit - Taj Lands End, Mumbai



Some of these successful collaborations are :

- Maratha Chamber of Commerce Industries & Agriculture (MCCIA), Pune
- Federation of Indian Chamber of Commerce & Industry (FICCI), New Delhi
- Confederation of Indian Industries-Young Indians, (CII)
- National Human Resource Development Network (NHRDN)
- Principles of Responsible Management Education (PRME)
- X culture (USA)
- Pune Management Association (PMA)
- Microsoft
- Drucker Society
- ESDES University-France
- Mission Apollo
- International Business Simulations (iBizSim)
- Rudders RL SPty Ltd, Australia
- ICICI Securities Ltd
- Pragati Foundation (NGO)
- IncuCapital
- Enactus, Nottingham, UK
- Synechron Technologies Pvt. Ltd
- HDFC Bank
- ICICI Securities Ltd
- Deloitte
- Education Promotion Society of India (EPSI)
- The Morning Context
- Aditya Birla Memorial Hospital
- All India Management Association (AIMA)
- Association of Indian Management Schools (AIMS)





Massive Open Online Courses (MOOCs) :

ISBS integrated MOOCs - Massive Online Open Courses in the curriculum. ISBS offers few MOOCs as a compulsory module to students along with certain MOOCs of their choice. MOOCs are a new model for online courses that have quickly gained interest and support in higher education worldwide. MOOCs allow students to complete full courses of study in a non-conventional format, a certificate for course completion integrated into programs ISBS already offers. MOOCs are technologies involved in courses, which include video lectures, discussion forums, tests, and assignments. MOOCs are built on the efficiency of scale, giving access to the teaching of an excellent professor to thousands of students at once. The lectures, assessments and activities for a course are all conducted online. A MOOC throws open the doors of the professor's classroom, allowing them to teach more than just a few students at a time.

Considering the global demand for online learning and the rapid rise in the number of Indian students enrolling in MOOCs, the interest in MOOCs will continue to grow in India. The AICTE has also been advocating incorporating MOOCs in technical courses through the "Swayam" Portal. ISBS offers few MOOCs as a compulsory module to students along with certain MOOCs of their choice.

Student's Mentoring :

ISBS firmly believes in molding future managers by providing personalized guidance in their development. Towards this end, a mentoring program has been institutionalized to counsel them on the key attributes to become effective managers and future leaders. The program also covers issues connected with the recruitment and selection process of managers and how the students can confidently face such processes.

Simulation Exercises :

ISBS conducts Simulation Exercises in association with The Learning Curve Academy. The students learn about financial planning by playing an Online simulation game and attending classroom sessions. The Finance GYM game is an online interactive game, in which the students create and manage a virtual portfolio with real investment products to achieve the financial goals they have been given. By playing this game, they learn the basics of financial planning, including basic financial terminology, tax planning, and insurance. Simulation Exercises are also conducted as part of the teaching pedagogy of marketing subjects using Harvard Business Review.

Incubation Cell :

Existing students with Business Plans identified with the potential to get converted to start-up companies find a conducive platform at ISBS at the pre-revenue stage to get incubated in the Institute and develop their product prototypes and business models before they take it forward as a fully functional small enterprise. ISBS offers students the benefit of available infrastructure, active mentoring, and guidance, access to business networks, and other resources from the Institute.

INDUSTRY PARTNERS FOR PLACEMENT TRAINING

Yugma Vans Skilling :

Yugma Vans Skilling (Part of Vmentor.ai) is a consortium of senior-level professionals from the industry who contribute their two cents towards the development of Management Education in India and bridge the gap between Industry & Institutes. The mentors have developed two unique modules "One on One" and "One on Many" programs for B school. The objective of the program is to enhance the employability coefficient of the students. The whole array of activities conducted by Vmentor.ai from Semesters I to III includes - Harrison assessment and Discovery Interviews to focus on the attitude, skills, and learnability of students. Industry analysis orientation aims to share insights about various sectors like Retail, FMCG, IT, Financial Services Engineering and Manufacturing, Consultancy, New Age Digital Companies, etc. During these sessions, the Mentor addresses the students about key challenges faced in a particular sector and prepares them for final placement. The Mentor guides the students toward making the right career choice and provides them with a better understanding of a job role. Individual concerns and queries regarding careers in a sector are taken care of. Specialization inputs are provided to the students with the objective to introduce them to different areas of specialization. Students participate in meaningful discussions during these sessions to gain better insights into different domains.

Mastering case studies skills, Group Discussions Do's and Don'ts, and Group Discussions are held with the objective of creating an effective managerial scenario for the students. Prelude to Placements session helps the students understand Interviews Do's and Don'ts. Pre-SIP inputs are provided to the students to assist them in meeting the expectations of Summer Internship Company in a better way. Industry and

Company analysis related to sectors like FMCG, Retailing, Finance, Consultancy, etc. It helps students to prepare better for their preferred sector and company by sharing deeper knowledge of headwinds and tailwinds, trends, recent news, main players, and live examples of people working in the sector. Alpha Batch is a novel concept that started to identify and develop the top 10% of the students. These students are geared to be near “Job Ready” as opposed to being just “Interview Ready”. The students are also groomed to make them more capable of getting jobs that offer more challenges and dream jobs on campus.

Personal Interviews are conducted with the objective to make students understand their abilities and identify their developmental areas. Placement Grading Pls are born with the purpose of boosting self-assurance and industry mindfulness within students.

Under these programs, mentors from different companies conduct sessions to train the students in the rigor of the corporate environment. Some of the areas that most of these mentors threw light on are as follows:

n Communication: This has less to do with the English language and more to do with the student's ability to articulate themselves clearly with the help of formal business language.

n Understanding the Industry: They should emphasize their preferred workplaces, positions, work ethics, ability to adjust to a work environment, and other factors.

- Deep grasp of the Product and the Players: Since they are so constrained to their curriculum, they should take the time to thoroughly comprehend the Product and the Market Players.
- Stress and work-life balance: They should be clearly cognizant of how to strike a balance between their personal and professional lives.
- Other Skills : Before students enter the corporate world, they should have a brief understanding of skills like negotiation, selling, and basic personal finance.

These mentors are specialists in providing training in the areas of B2B marketing, Finance for non-finance, Placement grooming, Employability training, and Institute-Industry interactions. To mention of few of these mentors:

➤ **Dr. Srinivas Chunduru**

Founder-VMentor.ai
(formerly known as VANS Skilling and Advisory)

➤ **Sanjiv Kumar Tripathy**

President & Co-Founder
at VMentor.ai

➤ **Meenu Bhatia**

Co-Founder and Member of the Board at VMentor.ai
(Formerly known as VANS Skilling & Advisory)

➤ **Ravi Ramanathan**

Principal Strategist at Strategic Inflection Solutions

➤ **Nitesh Rajdeo**

Founder at Spoonbell

➤ **Atul Nevase**

Associate Vice President - Strategic Programs

➤ **Kaivalya Kandalgaonkar**

Deputy General Manager,
Business Management Group at _VOIS

➤ **Rishab A.**

Chartered Accountant, CFO, Finance Investor,
US Accounting & US Taxation Speaker

➤ **Siva Rangaswamy**

Principal Consultant at Strategic Inflection Solution

➤ **Gautam Rao**

Hero FinCorp. Cluster Manager

➤ **Swasti K.**

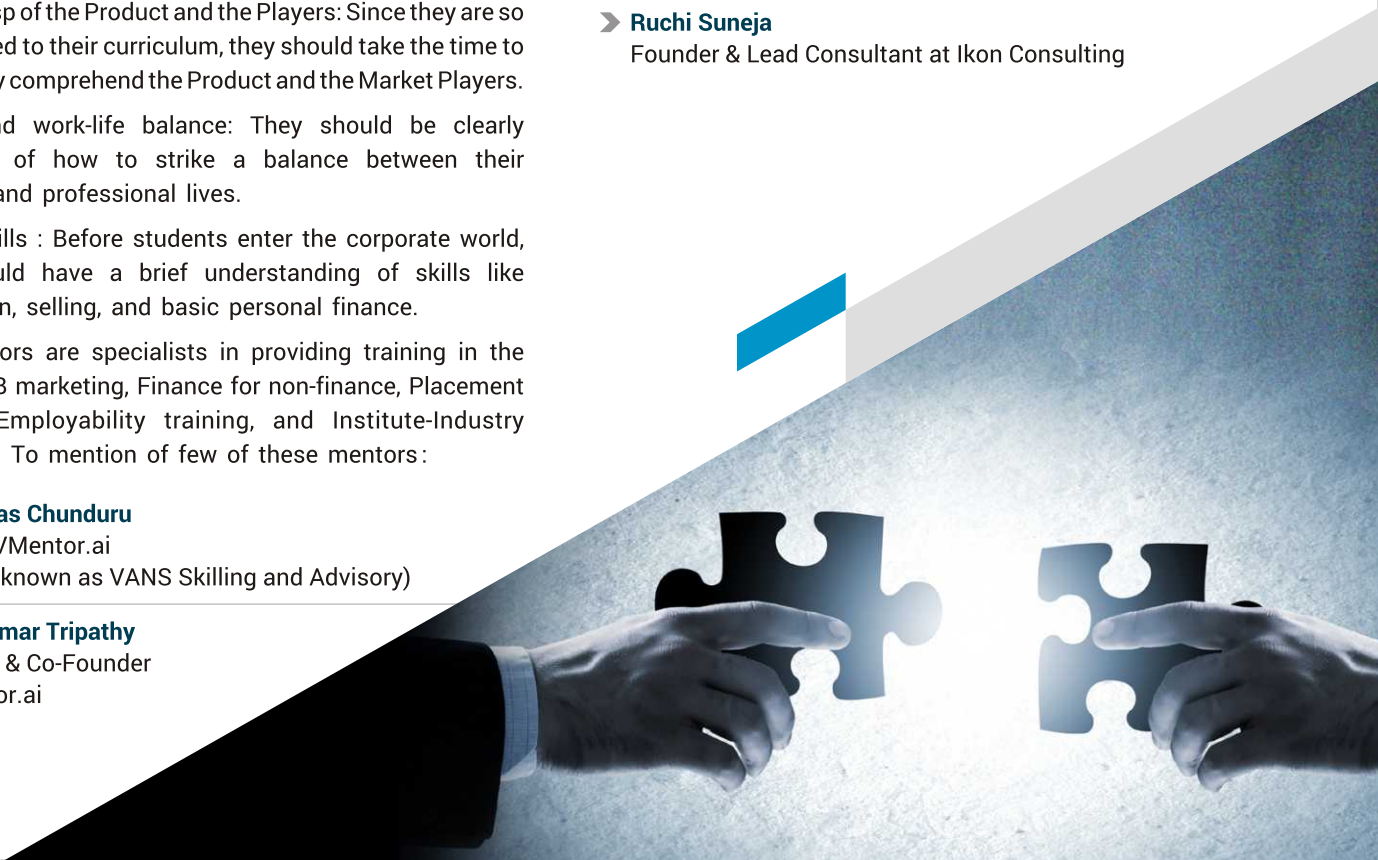
Corporate Trainer and life coach at The Transfigure Brand
and Image Studio

➤ **Aparna Gulwani**

Leadership EQ and Communication Coach

➤ **Ruchi Suneja**

Founder & Lead Consultant at Ikon Consulting



Proton Training Solution :

Proton Training Solutions (PTS Education) is a reputed training academy in Pune for MBA Entrance, BBA Entrance, Law entrance, Study Abroad, Aptitude Training, and Campus Recruitment Training. Proton's training programs have been designed with a philosophy that any student if given the right kind of guidance, motivation, and training will certainly be able to achieve greater heights.

Modules imparted by Proton :

The modules imparted by Proton are different across semesters and include topics like - Calculations Technique & Decimal Fractions, Basics of Verbal Ability, Divisibility, HCF, LCM, Family Tree/Relations, Directions, Coding & Decoding Arrangements, Percentage Applications, Logical deductions, Logical deductions, Arithmetic Applications, Modern Maths, QA workshops, LR workshops, VA workshops, etc.

Vikalp Foundation :

Aptitude refers to the competency of students to acquire knowledge. With the help of aptitude training, ISBS makes students capable of analysing situations in an effective manner. It represents a student's level of competency to



perform a certain type of task. Such aptitude tests are often used to assess academic potential or career suitability for students. Such tests are used to assess either mental or physical talent in a variety of domains.

XED Intellect :

The placement grading aptitude and domain test are essential for all students who are getting placed through campus. This activity is a part of training as well as grading in the placement shortlisting process.

In a competitive world, most companies ask for aptitude tests in the preliminary round. Most of the students get eliminated in the preliminary round on account of a lack of aptitude tests.

Indira School of Business Studies provides opportunities for the students to get prepared in aptitude and domain by conducting 6 aptitude tests and 4 domain tests in the first and second semesters.

Semester-I Test Schedules

Sr. No.	Test
1.	Aptitude I
2.	Aptitude II
3.	Aptitude III
4.	Marketing
5.	HR
6.	Finance

Semester-II Test Schedules

Sr. No.	Test
1.	Aptitude 1
2.	Aptitude II
3.	Aptitude III
4.	Specialization Domain

The test is provided by the XED Intellect, it is an online test and conducted continuously for 6 months (i.e., two semesters). After taking the test, students get results in real-time so, that they come to know where they stand.



Events @ Indira Group

PRARAMBH 10.0

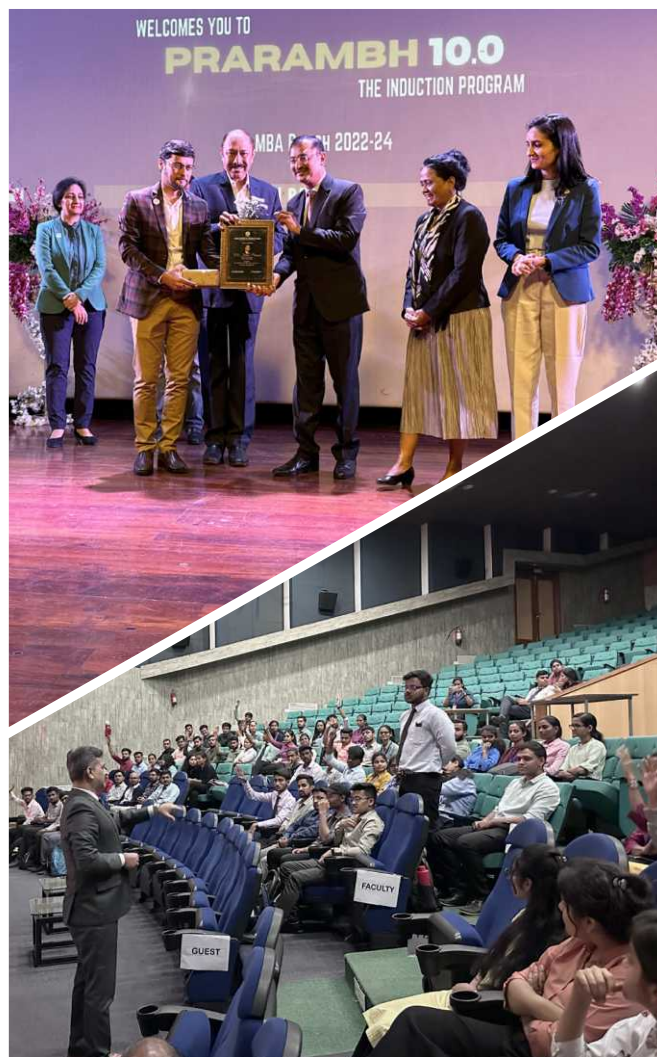
//
It always seems impossible
until it's done. //

- Nelson Mandela

Virtual Induction Program “Prarambh 10.0” was conducted from 25th Nov. 2022 to 10th Dec. 2022. The Induction program was designed with the purpose of helping new students to adjust and feel comfortable in the new environment, inculcating in them the ethos and culture of the institution, assisting them to build bonds with other students and faculty members, and exposing them to a sense of larger purpose and self-exploration.

A broader list of activities conducted:

- Lectures by Eminent Personalities
- Personality Development Workshops
- Mentoring
- Academic Orientation
- Familiarization with Specialisations
- Creative Arts and Culture
- Literary Activity
- Extra-Curricular Activities in College including CSR, Sports, Yoga, Management Games etc.
- Placement Process Orientation
- Case Study Methodology
- Talent Hunt
- Specialization Forums



Prarambh included guest sessions on fields like Finance, Marketing and HR under specialization forums as mentioned below:

Finance Day:

The Finance Digital Transformation: A Pathway for Gen Z was a dynamic and engaging discussion held at Prarambh 10.0, the induction program organized by Indira School of Business Studies for the 2022-24 batch. This theme brought together students, faculty, and industry experts to explore the evolving landscape of finance in the digital age and its impact on the newest generation entering the workforce.

The occasion was graced by prominent speakers, including Mr. Rahul Gupta, Founder- Transform ahead and Ms. Mayuri Patil, Manager, Bank of India. Their insights and experiences provided valuable perspectives on how finance is being transformed by digital technologies and how Gen Z can navigate this rapidly changing landscape.



Marketing Day:

"Marketing in an era of Disruption: What it takes to create a successful path" like Disruption isn't new, just more intense, and that sets the course for rethinking marketing. The digital disruption of marketing is still in its infancy but has profoundly changed how brands connect with buyers. Most marketing is still stuck in traditional mindsets & Content marketing is the most critical aspect of modern marketing, and its focus is



always on the customer given by Mr. Kiran Panchal, Business Line Manager, Atlas Copco India, Mr. Sachin Laddha, Senior Vice President - NSM, Kotak Mahindra Bank & Vikas Agrawal, Founder & CEO, AIF and PMS Exports India.

HR Day:

HR Forum was conducted on the topic "HRM: Diversity, Equity and Inclusion (DEI)" at Prarambh 10.0 Induction program organized by Indira School of Business Studies for the 2022-24 batch. The occasion was graced with prominent speakers: Mr. Anirban Mukherjee - Campus Specialist- Talent Acquisition at LTI Mindtree, Mr. N Prashant HR Consultant -Versa Controls, and Mr. Niranjana Kale -University Recruiter-Talent Acquisition (India) Veritas Technologies LLC.



This program was a balanced mix of Knowledge, Fun and Activities. Highlights of the Induction program were Motivational sessions, Campus tours, and Technical Sessions conducted by several CEOs and CHROs., virtual Zumba sessions, and many more. ISBS welcomes its new Batch that has dreams, hopes and aspirations in their eyes. A bond created as the stepping stone of a professional journey is meant for life.

CSR Day:



On December 10th, 2022, the ISBS organized a special event to commemorate CSR (Corporate Social Responsibility) Day. The event aimed to highlight the significance of sustainability and its mission in the corporate world. Distinguished speakers from various fields shared their valuable insights and expertise on the theme of "Mission Sustainability." The event generated great anticipation and excitement among the participants, who eagerly awaited the opportunity to gain knowledge and inspiration from the renowned speakers.



INDIRA BRAND SLAM 2023

Indira School of Business Studies organized the 10th edition of the Indira Brand Slam Summit and Awards, 2023. The theme for this year was "Changing Paradigms for Building Brands". Several corporate leaders and management students attended this spectacular event!

The event brought to the fore examples of how changing paradigms for building brands are taking place and what businesses are doing to transform themselves and redesign themselves in the digitally transforming business world. It was an occasion for the industry stalwarts to hold up the beacon of their experience for students to shape the leaders of tomorrow.



HOMEcoming - ALUMNI MEET



The Alumni Meet is an event for old relationships to be cherished, celebrated and refreshed and new ones to be formed. It is a time of reflecting, remembering the good old times and memories of the Alumni and looking forward with a sense of purpose and anticipation. We at ISBS organize an Alumni Meet **"Homecoming"** each year.

On the occasion of the Alumni Meet, Alumni Council members and other alumni interacted with students and addressed their queries related to career opportunities, higher studies, placement preparation and entrepreneurship.

The event was also glittered by cultural performances done by the present students.

The Alumni showed their willingness to help and partner in various ways. The Meet ended with a sweet hope of Meeting again with Alumni next year, this time hopefully in an offline world.

Indira School of Business Studies looks forward to a greater partnership with Alumni in the days to come.



AUTHOR'S ARENA

// Books are a uniquely portable magic. //

- Stephen King

Can words, paragraphs, and fictional worlds be all that great for you and your health? They definitely can be, and reading is a timeless form of entertainment and information.

Indira School of Business Studies conducted Author's Arena in association with BIJA training, a session of 2 hours for the 2022-24 batch on the topic "Resign or Redesign: 50 Magical Rules to Transform Your Life". This session was conducted by Ms. Vasudha Madaan, she shared her unique life experiences with the students. She motivates the students to stand strong in whatever situation they come across in life. She was a wonderful orator, a fabulous storyteller and a person full of energy who shared her experiences with young minds.



BOARD ROOM TALKS

"Board Room Talks" - an alumni panel discussion series. Students of ISBS will be in conversation with the HR alumni of ISBS to understand how best one can "Bridge the Employability and Skills Gap?". Employability skills are essential for success in any job, especially in this disruptive age of globalization and technological innovation.



DANDIYA NIGHT

Navratri is considered one of the most auspicious times of the year. In order to celebrate Navratri, 'UDAAN' The Cultural Committee of ISBS MBA hosted Garba night for all ISBS MBA students on 1st October 2022 with an aim to spread joy and happiness. Garba is a dance that honors, worships, and celebrates the feminine form of divinity. The event provided a platform for everyone to immerse themselves in the rich cultural heritage of Navratri and connect with each other through the joy of dance. It was a memorable night that fostered unity, cultural appreciation, and a sense of community among the ISBS MBA students. Krutil Patel (President - Batch 21-23) got the first prize for best dancer, Male Category.



GUSTO



Indira Group of Institutes hosted Gusto, one of the most anticipated college fests in the city. Every year, GUSTO is held to encourage students to participate and showcase their talent. Three days of joy and amusement were planned with activities in the fields of management, IT, Cultural, and

sports. Each segment had events that aimed at assisting students to explore themselves. Gusto GenZ represented the generation succeeding millennials and preceding generation alpha. It was a generation that was always up for creativity and innovation.



GustoGen-Z concluded with the grand finale, **theLaBellafashionshow**, where the participants showcased the theme-based trends in fashion. The highlight of the event was the presence of the **Marathifilmactor, SiddharthJadhav**, **whowasthechiefguestandmainattractionoftheevent**. A grand finale showcasing the brilliance of tomorrow's leaders in fashion and business!



INDIRA DIVERSITY AWARDS

The Indira Group of Institutes organized a grand event named "Indira Diversity Awards 2023" on the 21st of January 2023, and invited all the IGI staff members to be a part of this significant occasion. The purpose of the event was to recognize and honor the achievements of 40 specially-abled professionals, entrepreneurs, achievers, and eminent personalities from across the country.



The event was an excellent opportunity for the IGI staff members to witness the diversity and excellence of individuals from various walks of life. The presence of the IGI staff members at the event added value and enthusiasm to the show, making it an even more memorable experience for everyone.

Apart from recognizing the remarkable achievements of the individuals, the event also featured a live performance by renowned singer B-Praak, which added to the entertainment quotient of the event. The entire program was carefully curated and executed with precision, ensuring that all attendees had a memorable time.



Specially abled professionals, entrepreneurs and various organizations awarded

B' Schools of the Indira Group celebrate Indira Diversity Awards 2023

Indira Group of Institutes (IGI), Pune hosted the 1st edition of the Indira Diversity Awards recently. Winners were announced at the grand ceremony attended by 500+ students, staff and organizers.

40 specially abled professionals and entrepreneurs were awarded for their outstanding achievements along with various organizations for their contributions to society.

Students of PCM and IMA Institute got an opportunity to witness the live ceremony which will help them to improve their cultural engagement and self motivation.

The event was graced by Chief Guest - Col. Rahul Bhat (Retd.), Dr. Tarita Shankar, Chairperson - IGI, Prof. Chetan Wakalkar, Group Director - IGI and other dignitaries.

The evening began with an inspirational address by Col. Rahul Bhat (Retd.) and endorsing vision of Indira Group shared by Dr. Tarita Shankar about the journey of 20 years of IGI. She specified the sense of collective achievement in celebrating diversity awards which drives every member of Indira family to give their best.

Prof. Chetan Wakalkar, Group Director, IGI, expressed upon the journey of Indira Group and the drive since its foundation to provide students with the best quality infrastructure for teaching and learning.

The Grand Ceremony also witnessed dance performances by BNP HVA students and specially abled artists from Team Drzya.

The stage was then set ablaze by the electrifying Live Performance by B Praak, who had the entire audience grooving to his soul-soothing numbers.

The Indira Diversity Awards serve as a reminder that every individual has the ability to make a difference and contribute towards society. Such award ceremonies are an inspiration for everyone and Indira Group of Institutes, Pune has set an excellent example.

INSTITUTES OFFERING AICTE APPROVED PROGRAMS

- Indira School of Business Studies PCM&A, Pune
- Indira Institute of Management PCM&A, Pune

For further information visit www.indiragroup.com
Call- 020-67102900 / 020-22833279



Distinguished Alumnus of ISBS



Mr. Praveen Mishra

- Batch : 2013-15
- Designation :
Sr. Procurement
Manager - Logistics
- Company :
Ab InBev India

Mr. Praveen Mishra is an Alumnus of the MBA 2013-15 batch of Indira School of Business Studies. He has over 7 years of experience in Logistics. He is responsible for direct & indirect sourcing activities in a large-scale Global Multinational Corporation in Supply Chain consulting. He has his expertise in the field of CAPEX, MRO & Tail Spend Projects in consumer product industries. Praveen has been contributing to the Alma Mater by sharing his experience with the current students and helping them in choosing a career in Operations & Supply Chain Management.

Mr. Viraj Baviskar

- Batch : 2013-15
- Designation :
Associate Director
- Company :
MarketsandMarkets

With over 8 years of marketing experience, including 4+ years in the healthcare sector at MarketsandMarkets, he is a seasoned professional. Currently, he collaborates with CXOs to identify new revenue streams and drive sustainability in healthcare ecosystems. He excels in sales, utilizing value selling and solution sales for complex technology systems. Additionally, he leads strategic projects for market entry and growth strategies across multiple industries. His expertise enables him to deliver sustainable revenue growth and drive business results.



Mr. Kashish Jain

- Batch : 2014-16
- Designation :
Sr. Manager - Corporate
Finance Group
- Company :
Aditya Birla Group

Mr. Kashish Jain is an alumnus of MBA Batch 2014-16 of Indira School of Business Studies. A finance professional, Kashish started his corporate journey with HDFC Bank and is now currently working with the prestigious Aditya Birla Group as a Senior Manager looking after the Corporate Finance of the Group. Kashish has been immensely supportive and also represents Alumni stakeholders in the Advisory Board of ISBS. He is actively involved in giving back to the Alma Mater in terms of guiding the students with Mock PI and sharing his corporate experience.

Mr. Abhimanyu Chauhan

- Batch : 2015-17
- Designation :
Senior Analyst
- Company : EY

He is a Senior Analyst at EY, specializing in taxation. With experience at EY, Deloitte, and RSM US LLP, he excels in handling multiple projects under high-pressure conditions. He is a strong communicator, skilled at building relationships and delivering exceptional client service. His expertise lies in researching and analysing financial data for effective decision-making, supporting company growth and profitability.



Ms. Steffi Calmiano

- Batch : 2016-18
- Designation :
Investments and
Treasury
- Company :
Qatar Insurance Group

She is currently working in Qatar Insurance Group in Qatar in Investments and Treasury Department. She has also worked in many different companies like Zocdoc and Hyundai Construction Equipment India Pvt. Ltd. She is experienced Treasury Accountant with a demonstrated history of working in Treasury Management and AP. Skilled in SAP ERP, Netsuite and Advance Excel.



Mr. Rohit Jadhav

- Batch : 2014-16
- Designation :
Founder
- Company :
Corona Greens

Mr. Rohit Jadhav is an alumnus of MBA Batch 2014-16 of Indira School of Business Studies. A Marketing professional, Rohit always wanted to get into Entrepreneurship right from his MBA days. It's been more than a decade now since his Entrepreneurial venture saw the day of light and has served clients from all across the nation. Rohit has always been the go-to alumni for students who needed guidance in Entrepreneurship and has been a regular visitor to the Alma Mater for Summer Internships and even for Final Placements for MBA students.

Mr. Yogesh Kumbhar

- Batch : 2015-17
- Designation :
Consultant
- Company :
KPMG India

Mr. Yogesh Kumbhar is an alumnus of MBA Batch 2015-17 of Indira School of Business Studies. A Marketing professional, Yogesh started his corporate journey after his MBA with Tata Technologies as Security Analyst (Risk & Compliance). After an illustrious 3 years at Tata, Yogesh moved to TMF Group as a Security Assurance Specialist and now is working with KPMG India as a Consultant. Yogesh has been contributing to his Alma Mater in various activities like Panel Discussions, Mock PI and has helped the students in choosing the right career by sharing his expertise.



Mr. Dhanaraj Patil

- Batch : 2015-17
- Designation :
Territory Manager
- Company :
JSW Steel

Mr. Dhanaraj Patil is an alumnus of MBA Batch 2015-17 of Indira School of Business Studies. A Marketing professional, Dhanaraj started his career as Executive Trainee at Hindustan Coca Cola Beverages Pvt. Ltd. and moved up.

Mr. Pranit Wakte

- Batch : 2016-18
- Designation :
Human Resource
Business Partner
- Company :
HNI Corporation

As a Business Partner at HNI Corporation, he brings a wealth of experience in the HR field. He began his career as a Management Trainee in the HR Department of Piaggio group, where he successfully managed and coordinated HR activities for a workforce of 4000 employees. His responsibilities included recruitment, onboarding, policy implementation, training and development, performance management, analytics, payroll, and compensation. With skills in talent management, global talent acquisition, HR strategy, and more, he is well-versed in various aspects of HR operations, transformation, and performance management.



Student Clubs and Committees

NEXUS (Students Council)

We at INDIRA strongly believe that “challenges can be converted into opportunities with hard work and an integrated approach.” All student activities are conducted through total student involvement and participation. We strive to emulate the principles of teamwork and synergy, so as to derive greater benefits. The Student's Council is headed by a President and a Vice- President and acts as a guiding system for the Institute's success. ISBS believes in nurturing the “creative instincts” of its students so that their talent gets an apt platform to flourish.

The council comprises of various committees such as:

INGENIUS - The Marketing Club

The Marketing Club at Indira School of Business Studies focuses on providing a platform to students to enrich their exposure to the “real world”. The Club put strong prominence on grooming and sharpening student's skills. The aim of the club is to make students well-equipped for the competitive times ahead. The Marketing Club motivates students to participate and achieve knowledge in a fascinating manner. ISBS believes in making the entire learning process interesting through a variety of activities.

Marketing Club activities are conducted to enhance students' creative thinking abilities in marketing and boost

their confidence to develop leadership qualities and make them well-informed about the current scenario of the marketing world.

Activities conducted in the Marketing Club are:

- **Brand Jigsaw Puzzle** : Brand Jigsaw Puzzle activity was conducted for students under Indira Brand Fest to create awareness of brands coming for Indira Brand Slam. It provides a great example of a successful brand that has built a strong reputation in a highly competitive industry.
- **Marketing Charades** : Compelling brand stories build trust, increase customer loyalty, and inspire engagement. Today's customers are interested in what your business stands for, not just the services you offer or the quality of your products. That's why every brand needs to tell its story. In these participants will find out what brand storytelling is, learn how to write a brand story that stays on their customer's minds, and discover inspiring examples of brand stories.
- **Ad Enactment** : In this participants shall either enact any advertisement of their choice or present their own ad of any hypothetical product.
- **Mingle with Jingle** : In this participants shall either sing the original jingle of a Brand or create their own lyrics to showcase their creativity.
- **Business Reincarnation** : The team or individual has come up with a new or innovative idea about business reincarnation. It includes how they can restart that brand with new ideas and strategies. This activity will help students to understand different aspects of businesses.

FINOVATE - The Finance Club

Finovate - The Finance Club is a student-driven initiative to provide a platform for students to improve their quantitative and analytical thinking abilities. It is an effort towards developing high-end qualities in students as finance professionals. The club assists in extending practical financial education with job-specific knowledge and conducts several activities to enhance domain knowledge. The Finance Club tries to bridge





the gap between student expertise and industry expectations. It ensures that students are better prepared to handle the complexities and challenges of the business world. Every year the Finance Club organizes a series of activities and workshops to ensure that students are abreast of all the current trends in finance.

Activities conducted in the Finance Club:

- **Fun with Finance** : Under Fun with Finance Quiz was conducted in two rounds i.e. Financial Literacy GK round and FINWIN Movie clip round which tapped almost all the aspects of finance. Students enthusiastically participated and enjoyed and learned many new things during the activity.
- **NISM Workshop** : Students enriched their knowledge with Mr. Rohit Warman, Trainer with SEBI and NISM. The topics covered during the session to make students ready for the Financial Market Quiz Contest. Students have learned many terms such as Mutual Fund, SIP, Equity, Primary and Secondary Market.
- **Guest Session on Union Budget** : The session was conducted by Dr. Manasi Phadke, the project consultant and economist. The topics covered during the session were the factors that needed to be considered for framing the budget, what all transactions will come under Capital and Revenues heads, Article 280, Tax distribution proportion, Capex, etc.

ENSEMBLE (Unite, Learn, Soar) - The HR Club



Ensemble (Unite, Learn, Soar), stands for enhancing the skills and competencies of students through various competitions. It is a forum for discussion and interaction and a platform to share and learn. The HR Club strongly believes in the thought that "A leader is one who knows the way, goes the way and shows the way."

The HR Club - Ensemble has various objectives that it follows such as Identifying modern approaches in Human Resources Management and training students, organizing and conducting panel discussions and training courses, to help stimulate interest in HR as a career, developing decision-making skills, leadership skills and interpersonal skills needed in the corporate world, to uphold the highest ideals in HR management, enhancing the recognition and value of our profession and to bring out and develop innovation and creativity among the students of HR The HR Club constantly strives to come out with ways to bring out the passion of students through a wide array of activities.



AROHAN (E-Cell)

Arohan (E-Cell) has been constituted with the broad purpose of building an entrepreneurship-oriented culture within the institute. The objective is to encourage students to enhance their enterprising skills to benefit the external stakeholders (Industry and Society at large). Cell achieves this by providing students with the space, time, training, support and opportunities to engage with internal and external stakeholders. ISBS organized several activities to promote entrepreneurship among its students. These activities include an Online Entrepreneurship Development Course (E-course) spread across two semesters, which focuses on imparting enterprising skills. The course provides exposure to entrepreneurship through interactions with industry experts and covers topics such as ideation, business planning, startup blueprint preparation, and Go-To-Market strategies. Additionally, ISBS hosts the SPPU Innofest, an annual entrepreneurship summit where students gain insights from successful entrepreneurs and thought leaders, inspiring them to become problem solvers and develop sustainable



startup solutions. Furthermore, ISBS conducts Business Bazigar, an event for first-year students, offering exposure to the entrepreneurship domain through a hands-on activity. This event allows students to start their own businesses with a given deposit amount, fostering skills like team building, communication, presentation, time and resource management, and entrepreneurial acumen.

Activities conducted under E-cell:

- Online E-Course- Entrepreneurship Development Course (MS Teams)
- SPPU Innofest
- Business Bazigar

Panel Discussion : Business Models that Lead to startup journey



Mandar Mhatre
CEO, Apex Group India



Ajay Hiraskar
CEO, Apex Group India



Mridul Sharma
CEO, ARKA Finlap



Vandana Saxena Poria
Chief Alarmist, The Human Alarm Clock & Co.



Bhavesh Kothari
Founder Millenium Divas - Moderator

**InnoFest
2022 Speakers**

Date : 16th March
12.00 pm to 01.15 pm





Shree Chanakya Education Society's
INDIRA SCHOOL OF BUSINESS STUDIES PUNE

**Til: Biz QuoTil:nt Competition
ISBS Winner**

Congratulations!
SPGH SOLAR SERVICES



Simran Sipani



Palash Khobragade



Gaurav Chindhe



Harshad Waghade

Institution Innovation Council (IIC)



Ministry of Education (MoE) through MoE's Innovation Cell (MIC) launched the Institutions Innovation Council (IIC) program in collaboration with AICTE for Higher Education Institutions (HEI) to systematically foster the culture of innovation and start-up ecosystem in education institutions.

Primarily, IIC's role is to engage a large number of faculty, students, and staff in various innovation and entrepreneurship-related activities such as ideation, Problem Solving, Proof of Concept Development, Design Thinking, IPR, Project handling, and management at Pre-incubation/Incubation stage, etc. so that innovation and entrepreneurship ecosystem gets established and stabilized in HEIs.

Under IIC, Indira School of Business Studies conducted one activity "Understanding Intellectual Property and its Importance" in collaboration with CSIR-NCL & Indian Patent Office to create awareness related to Intellectual Property Rights (IPRs) under the National Intellectual Property Awareness Mission 2.0 (NIPAM).

The session was conducted by Dr. Nitin Shukla, (Principal scientist and head of the Intellectual Property Group of CSIR NCL Innovations) on 5th April 2023.

DOR (Alumni Cell)

Alumni Cell works as a bridge between the alumni and students, both at the corporate and personal levels. We look up to our alumni, as they are our best ambassadors in the corporate world and vital link in the industry-Institute Interface. "An engaged alumni network allows ISBS to benefit from the skills and experience of our graduates, by offering their support to our current students, to the institution and to each other. If alumni are informed and engaged, they would remain our most loyal supporters and our best ambassadors, offering invaluable marketing and promotion across their personal and professional networks." Talented alumni also have a wealth of experience and skills to share with current students via sessions. In certain cases, this could go even further with alumni offering to practically support students in work placements and help them launch their careers. "Creating an engaged alumni network is beneficial for us because engaged graduates are much more likely to "give back" to the Institute; that could be, for example, by coming back and sharing their experiences with prospective and current students - there are no better ambassadors for your Institute than your alumni!" ISBS have called alumnus from various sectors like BFSI, Retail, Manufacturing, Consulting, FMCG any other related sectors to interact with students, to share their knowledge and to share their experience.

Activities conducted under DOR:

- Boardroom Talks
- Home Coming Alumni Meet

SHREE CHANAKYA EDUCATION SOCIETY
INDIRA SCHOOL OF BUSINESS STUDIES, PUNE

Presents

Board Room Talk



Abhayraj Chavan
Strategy Consultant
at Capgemini Invest



Madhura Sapkal
Senior Marketing
Manager at Qeros
Software Consulting



Yogesh Khumbar
Consultant at
KPMG India



Pranit Wakte
HRBP at HNI
Corporation

Alumni Interaction on
**Bridging
Employability & Skill
Gap.**

By DOR Alumni Cell

Saturday, 14th January 2023
At 2.00 pm - 4.00 pm.

INVICTUS (Sports Cell)

INVICTUS, the sports committee at ISBS, organized a range of activities to promote physical fitness and overall well-being among students. The flagship event, SPORTACUS, took place offline after a long hiatus, rekindling sporty and sentimental memories. The "Map My Walk" walkathon provided a fun-filled virtual running experience, where students used the Strava application to map and report their distances. ZUMBA sessions were conducted to ensure students remained mentally and physically fit while staying indoors, incorporating activities like laughter yoga and educating students about a balanced diet and nutrition. The Fitness Challenge organized by INVICTUS offered exciting challenges such as push-ups, squats, flexibility, and personal bests. Additionally, monthly sports sessions were held, allowing students to pursue their sporting passions, improve teamwork skills, and engage in intercollege competitions. The sports committee aimed to foster physical fitness and mental well-being among students at ISBS.

Activities conducted under INVICTUS:

- SPORTACUS
- Walkathon
- ZUMBA
- Fitness Challenge
- Monthly Sports Sessions
- Sports League (One Day Sports Activities)





UDAAN (Cultural Cell)

The Cultural Committee is largely driven by students' representation from every program on campus.

This committee aids in the holistic development of students by making them complete and organized. It provides a platform for students to showcase their



talent by organizing events and by representation in various intercollege competitions.

In unprecedented times an immense amount of effort was taken by the students and faculty. From learning the bits and bobs of this new technology to starting full-fledged online events.

We successfully turned a live Induction event (Talent Hunt) just to ensure every student constructively uses his or her time academically as well as activity-wise. While Celebration of Women's Day was a complete joyous event done by students on campus followed by other activities under UDAAN.

Activities conducted under UDAAN:

- Talent Hunt (Solo Singing, Solo Dancing, Group Dancing, I too have a Talent, Ramp Walk)
- Women's Day Celebration
- Traditional Day Celebration
- Woman's Day Celebration
- GUSTO
- Teacher's Day Celebration
- Dandiya Night



PEHEL (CSR Cell)

“PEHEL” at ISBS aims to develop sensible, responsible, seasoned top professionals. The students aim to use the committee as a venue for creating awareness and learning of contemporary social and environmental issues in the context of sustainability and corporate social responsibility.

ISBS is imparting quality education to the leaders and entrepreneurs of tomorrow. Apart from giving cutting-edge knowledge we believe in involving our students in various Experiential Learning initiatives so that they become more responsible and sensitive to social and environmental issues. One of the platforms made available to our students is their involvement in various CSR activities. Students have regular visits to various NGOs caring for Old Age people, Mentally & Physically Challenged friends to bring smiles to their lives.

Our students participate in several CSR activities on individual and Institutional levels. We are actively involved in several social and environmental initiatives of Government departments, Industry Chapters, neighboring NGOs, and corporate houses.

As a part of our commitment to a better society and a greener planet, ISBS students of the 2021-23 and 22-24 batch conducted various activities. Despite the Covid pandemic challenge they wholeheartedly participated in CSR activities showing their



intention of becoming responsible citizens and caretakers of society and the environment.

Activities conducted under PEHEL:

- Logo Competition
- Seed Ball Distribution and Plantation
- Save Sparrow Week
- Navkshiti: Helping Hand to Disable
- Donation Drive: Aas Foundation
- Eco-Friendly bags Distribution: 5th June World Environment Day
- Bottle Blossoms: Creating a Garden from Waste



IT & Branding Committee

“IT & Branding Committee is the art of aligning and becoming knowledgeable, likable and trustable.”

It was formed with the objective of making an emotional connection with the outside world and thus creating a unique brand identity to set ISBS apart by reflecting on its strengths, values, and mission as a place of learning. Having a social media presence is not optional in today's competitive era. To gain a competitive advantage, the ISBS branding team continually strives to create a sense of pride for students, teachers, parents, and their alumni, by coming out with various branding initiatives.



International Connect

X Culture :

X-Culture was launched in 2010. The main idea of the project is to provide students in International Business / International Management courses at universities around the world with an opportunity to experience first-hand challenges and learn the best practices of international collaboration. Working in international teams of 5-7 students for about eight weeks, students develop a business proposal for an international company and write a report that details the economic feasibility of the idea and provides guidelines for its implementation. The project is usually offered as a part of an International Business/Management program (and related courses) and constitutes 20-40 percent of the course grade/mark. Upon completion of the project, students and professors receive free high-resolution print-ready electronic certificates and recommendation letters. It is imperative to keep in mind that the X-Culture project is an international interaction/collaboration exercise and not a test of knowledge. Thus, the task is designed so that the project involves maximum cross-culture interactions and international business problem-solving so that the students could gain first-hand experience in these areas. Students will be engaged in the following areas:

- **Competitive Position Analysis**
- **Identify New Promising Markets**
- **Market Analysis**
- **Market Entry Mode**
- **Pricing Strategy**
- **Promotion Channels**
- **Marketing Strategy**
- **Finances**
- **Trade Regulations**

Principles for Responsible Management Education (PRME) :

ISBS as an advanced signatory to the Principles for Responsible Management Education (PRME) is committed to the six principles of PRME (1: Purpose, 2: Values, 3: Method, 4: Research, 5: Partnership, 6: Dialogue) The PRME which is a UN initiative is inspired by Global Compact driving businesses to engage in socially responsible and sustainable business practices. ISBS declares its willingness to progress in the implementation within our institution.



Mr. ShardulGondhali student of ISBS, has been selected by PRME as “Student Leader” to represent UN PRME Global Students Regional Leader in Southern Asia-India. Under PRME, ISBS has done various activities aligned with principles like Breast Cancer Awareness, Case Study Competitions, Indira Employability Skills Enhancement Program (IESEP),and Indira Global Leadership Lecture Series.

Under PRME students had attended some international lecture series in the year 2021-2022:

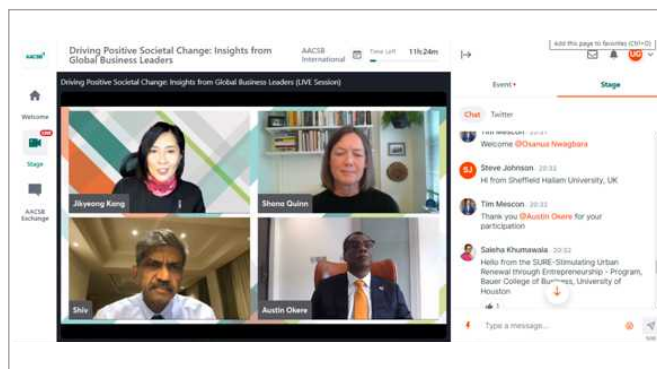
- 5th Gender Equality Summit 2022
- Inclusive Technology and Innovation in Mitigating Climate Crises
- Driving Positive Societal Change: Insight from Global Business Leaders



Inclusive Technology and Innovation in mitigating Climate Crises



Driving Positive Societal Change : Insight from Global Business Leaders



Indira Global Leadership Lecture Series (IGLLS)

The year 2020-2021 was a challenging year for humanity. The coronavirus (COVID-19) plunged the world into an unprecedented education crisis that affected over 1.2 billion learners. The pandemic drove us to explore new models of delivering education that could augment the physical classroom. Yet how quickly we rose to the challenge! IGI launched "Virtual Vidya"- A virtual Teaching - Learning Training Program. Virtual Vidya was an initiative by the Indira Group of Institutes, which was designed specifically for teachers to familiarize themselves with the latest virtual Teaching - Learning methodologies and learning platforms. Live online sessions through MS Team, Google Classroom, and Zoom.

Topic	Speaker Name	Designation	Date
IGLLS - My Investment Journey	Mr. Frank Wang	President - Thena Capital Taiwan	12.02.2022
IGLLS - Finding Happiness, Defining Motivation	Mr. Charles Streegan	President - PT Pacific Furniture, Indonesia	15.02.2022
IGLLS - Timing is Everything!	Mr. Steven Myers	Founder & CEO, YATCO - The Official MLS of Yachting	22.02.2022
IGLLS - Resilience in the Face of Chaos: Skills and Insights for Managing an Organization	Ms. Tasha Jamaluddin	Managing Director Epcon Industrial System	09.03.2022
IGLLS - Leading Bankrupt Country	Ms. Dayala Dagher Hayeck	Mangling Director- NATCO	16.03.2022
IGLLS - My Take on Leadership From School to Life	Mr. Milan Prochaska	Prague, Czechoslovakia-based Pvt Investor	18.03.2022
IGLLS - Are you a moth or a candle? Are you a cog or a wheel? How to get rich!	Mr. Ian Forbes	Chairman Forbes Capital, Executive Deputy Chairman- Bud Chem, Serial Entrepreneur	22.03.2022



International Webinar

**The Mindset Re-wiring the Leaders -
'Mental & Business Models' by Global Expert
-Dr. G. Nicolas Kfuri**

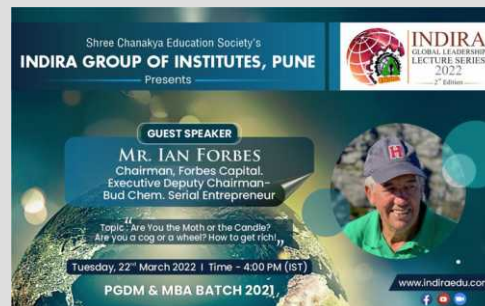
**"Leadership is the capacity to translate vision
into reality."
- Warren Bennis**

**Innovation is taking two things that already exist
and putting them together in a new way.
- Tom Freston**

An international webinar was organized for ISBS students in which Dr. G. Nicolas Kfuri, Director -KfuriConsulting shared amazing insights on the topic "Essentials of Innovation: Building a Company that Thinks without a Box".

It was a wonderful session full of learning. A few penned down key takeaways from this session were - Identifying the opportunities, first acting then planning, and Discovering emerging markets, Sustaining and Disruptive Innovation and, how it changed people's life.

- Date : 29th March 2022
- Time : 3 pm- 4.30 pm
- Topic : Essentials of Innovation: Building a Company that Thinks Without a Box Mode of Session- Online Zoom



Membership and Associations

To bridge the gap between Academia and Industry, ISBS engages actively with various Professional Bodies and Associations. The Objectives are.

- To engage with different professional bodies and associations.
- To leverage the learning outcomes of the students as well as faculty members by participating in various activities such as conferences/workshops/webinars/seminars organized by these bodies.
- To understand the changing dynamism in the industry and the industry expectations from academia.

Following is the **LIFETIME MEMBERSHIP** and Association Summary :

Name of Organization
Pune Management Association (PMA)
Associations of India Management Schools (AIMS)
Drucker Society
Education Promotion Society of India (EPSI)



Following is the **ANNUAL MEMBERSHIP** and Association Summary :

Name of Organization
All India Management Association (AIMA)
Confederations of Indian Industries (CII)
Principle of Responsible Management Education (PRME)
Maratha Chamber of Commerce, Industries, and Agriculture (MCCIA)
The Morning Context

Membership and Association Summary (In Years) :

Name of Organization
National HRD Network (NHRDN) - 10 Years

Post-Graduate Research Centre (PGRC)

ISBS has a separate unit dedicated to the Research and Development programs for faculty members. The objective of PGRC is to encourage faculty members to actively take up meaningful research projects; to help generate and extend knowledge useful to industry, society and the student community. All faculty members collectively contribute to the general objective of PGRC which is to build a center of excellence. PGRC assists faculty members in their endeavor to engage in good-quality research and capacity building. Various internal and external FDPs are organized every year. Faculty members attend workshops/ conferences and FDPs at various prestigious institutions including IIMs. ISBS has a separate provision in the Annual Budget for PGRC for their faculty members.



Shree Chanakya Education Society's
INDIRA SCHOOL OF BUSINESS STUDIES
MANAGEMENT DEVELOPMENT PROGRAM

2022

WEBINAR LEADERSHIP SERIES
Inspiring | Empowering | Connecting

LEADERSHIP FROM TAO PHILOSOPHY
10 MARCH 2022
3 PM - 4 PM

INDIAN ETHOS (OUTLINE MODE)
26 MARCH, 2022

QUANTUM LEADERSHIP
01 APRIL, 2022

LEADERSHIP AND CONTENT MARKETING
08 APRIL, 2022

REFERENCE OF INSPIRATIONAL LEADERSHIP
15 APRIL, 2022

www.indiraishbs.edu.in

Follow us on:

[f](#) [t](#) [i](#) [y](#) [in](#)

[illegible]

Our primary objective is to help organizations and individuals unlock their potential by providing a range of Training & Consultancy Services. **Our services are available in three key areas, including Behavioural, Domain, and Organisation Process & SOP Development.**



Compliance Committees

Grievance Committee 2022-23

According to AICTE's Establishment of Mechanism for Grievance Redressal Regulation 2012, the Grievance Redressal Committee has been constituted with the objective of resolving the grievances of students, parents and others. All the aggrieved students, their parents and others may henceforth approach the Grievance Redressal Committee.

The following are the Student Grievance Committee Members for the Academic Year 2022-2023:

Student Grievance Committee 2022-23			
Committee Members	Designation in Committee	Mobile No.	E-mail
Dr. Komal Singh	Chairperson	9624038181	komal.singh@indiraisbs.ac.in
Dr. Abhijeet Bobde	Secretary	9769211665	abhijit.bobde@indiraisbs.ac.in
Dr. Manisha Maddel	Member-Faculty Co-Ordinator	9923317264	manisha.maddel@indiraisbsmba.edu.in
Dr. Manmohan Vyas	Member- Faculty	9552503733	manmohan.vyas@indiraisbs.ac.in
Mr. Krutil Patel	Student Council Representative (Batch 2021-23)	7743968898	krutil.patel@indiraisbsmba.edu.in

Internal Complaint Committee 2022-23

The Internal Complaints Committee has been constituted by the Director with the powers vested in him/her by the Governing Council of ISBS as per the Governing Council meeting held on 29th June 2013 to address Internal Complaints Committee (ICC) activities with the broad purpose of creating a fair workplace with gender equality. The cell is specially created to prevent or deter the commission of acts of gender inequality and sexual harassment and to provide the procedure for the resolution, settlement, or prosecution of acts of sexual harassment and gender biases by taking all steps required.

The following are the Internal Complaint Committee members for the Academic Year 2022-2023:

Internal Complaint Committee 2022-23			
Committee Members	Designation in Committee	Mobile No.	E-mail
Dr. Kalpana Deshmukh	Teaching-Presiding Officer	9764929158	kalpana.deshmukh@indiraisbs.ac.in
Prof. Amrita Karnavat	Teaching- Faculty Member	9420787345	amrita.karnavat@indiraisbs.ac.in
Dr. Abhijit Bobde	Teaching- Faculty Member	9769211665	abhijit.bobde@indiraisbs.ac.in
Ms. Sharvari Ratnakar	Non-teaching- Staff member	9850898864	sharvari.ratnakar@indiraisbs.ac.in
Mr. Rushikesh Pawade	Non-teaching-Staff member	7028062843	rushikesh.pawade@indiraisbs.edu.in
Mr. Parag Mehata	Student Member	8983759702	parag.mehta@indiraisbsmba.edu.in
Ms. Ankita Ahire	Student Member	9028305132	ankita.ahire@indiraisbsmba.edu.in
Ms. Piyusha Patil	Student Member	9834413899	piyusha.patil@indiraisbsmba.edu.in
Ms. Lipi Bowaria	Student Member	9657998921	lipi.bowaria@indiraisbs.edu.in
Mr. Rishi Patil	Student Member	7389182321	rishi.patil@indiraisbs.edu.in
Ms. Gauri Kulkarni	NGO Member	7020649303	savali.gauri@gmail.com

Anti-Ragging Committee

Ragging is the term used for the "Initiation Ritual" practiced in higher education institutions but sometimes it involves abuse, humiliation, or harassment of new entrants or junior students by the senior students. It often takes a malignant form wherein the newcomers may be subjected to psychological or physical torture. Ragging has ruined countless innocent lives and

careers. To root out ragging in all its forms from universities, colleges and other educational institutions, this committee has been formed in every educational institute under the guidelines given by Hon'ble Supreme Court in 2007. ISBS has a zero-tolerance policy on ragging, which is a punishable offense.

What Constitutes Ragging?

Any disorderly conduct whether by words spoken or written or by an act which has the effect of teasing, treating or handling with rudeness any other student, indulging in rowdy or undisciplined activities which causes or is likely to cause annoyance, hardship or psychological harm or to raise fear or apprehension thereof in a fresher or a junior student or asking the students to do any act or perform something which such student will not in the ordinary course and which has the effect of causing or generating a sense of shame or embarrassment so as to adversely affect the physique or psyche of a fresher or a junior student.

Preventive Machinery for Ragging at ISBS:

- Includes representation from Faculty, Administrative staff, Legal Counselor, Social Activist, Students and Parents.
- Responsible for following the compliance norms for Ragging. Meets twice a year in a regular course, but in case of any exigency, the committee meets within 7 days of mishap.

Anti-Ragging:

- Responsible for making surprise visits to Hostel, Canteen, and College Campus.
- Includes Faculty and Administration representatives.

Mentoring Cell Squad:

- Consist of Student Mentors (Senior to Juniors)
- Behind every 6 Junior students, Senior Student Mentor is assigned.



Meetings and Quorum:

The tenure of the committee is one year and is instituted at the beginning of every academic year. Meetings are biannual for this committee.

The quorum required for the meeting will be 3 members.

- Chairperson / Secretary
- Faculty Representative
- Administration Representative.

Anti-Ragging Committee 2022-23

Committee Members	Designation in Committee	Mobile No.	E-mail
Dr. Komal Singh	Chairperson	9624038181	komal.singh@indiraisbs.ac.in
Dr. Mrityunjay Kumar	Secretary	9987994617	mrityunjay.kumar@indiraisbs.ac.in
Dr. Manisha Maddel	Member- Faculty Co-ordinator	9923317264	manisha.maddel@indiraisbsmba.edu.in
Dr. Manmohan Vyas	Member- Faculty	9552503733	manmohan.vyas@indiraisbs.ac.in
Dr. Arvind Burande	Member- Faculty	9922802674	arvind.burande@indiraisbs.ac.in
Mr. Avinash Rathod	Admin Co-ordinator	9604490485	avinash.rathod@indiraisbs.edu.in
Mr. Rushikesh Pawade	Member (Admin Officer)	7028062843	rushikesh.pawade@indiraisbs.edu.in
Mr. Krutil Patel	Student Member - MBA (Batch 2021-23)	7743968898	krutil.patel@indiraisbsmba.edu.in
Ms. Ankita Ahire	Student Member - MBA (Batch 2021-23)	9028305132	ankita.ahire@indiraisbsmba.edu.in
Mr. Premchand Agrawala	Student Member - MBA (Batch 2022-24)	7008199948	premchand.agrawala@indiraisbs.edu.in
Adv. Nelson Narohna	Member - Counsellor	9665094671	adv.nelsonnoronha@gmail.com
Ms. Gauri Kulkarni	Representative - NGO	9657998921	savali.gauri@gmail.com

Anti-Ragging Squad 2022-23

Committee Members	Designation in Committee	Mobile No.	E-mail
Dr. Manisha Maddel	Faculty Co-Ordinator	9923317264	manisha.maddel@indiraisbsmba.edu.in
Dr. Mrityunjay Kumar	Secretary	9987994617	mrityunjay.kumar@indiraisbs.ac.in
Dr. Manmohan Vyas	Member- Faculty	9552503733	manmohan.vyas@indiraisbs.ac.in
Dr. Arvind Burande	Member- Faculty	9922802674	arvind.burande@indiraisbs.ac.in
Mr. Avinash Rathod	Admin Co-Ordinator	9604490485	avinash.rathod@indiraisbs.edu.in

Drug / Alcohol Policy :

Students of Indira are expected to abstain from drugs and alcohol during their stay at the institute. Violation of this policy will lead to the cancellation of admission.

Dress Code :

At Indira, we believe in inculcating a sense of discipline and belonging in the students by observing a strict dress code. Students are expected to wear formal dress (shirt, trousers & tie for gents; western formals/salwar kameez for ladies) throughout the week, except on Fridays which will be observed as 'casual day'. On the occasion of guest lectures, seminars, etc., students are expected to be dressed in the Indira uniform (blazers, tie, shirt, trousers).

A student failing to adhere to the dress code will not be allowed to attend lectures and will face strict disciplinary action.

Hostel Rules :

The boys' and girls' hostel at Indira has a set of rules which must be adhered to strictly by all students. Each hostel is headed by a warden who acts as a facilitator and observer to maintain discipline in the hostel and ensure its smooth functioning. Students opting to stay in the hostel will have to sign an undertaking to accept the rules set by the management. Ragging of any type will not be accepted and the students' admissions concerned will be canceled immediately.

Discipline :

At Indira School of Business Studies, discipline is a key pillar of our academic environment. We firmly emphasize the importance of maintaining a minimum of 75% attendance throughout the semester, and compliance with this requirement is mandatory. This ensures that students actively engage with the curriculum and maximize their learning opportunities. Additionally, 100% attendance in workshops and industry visits is compulsory, as these hands-on experiences are considered integral to developing practical knowledge and gaining valuable industry insights. Alongside attendance, we place significant emphasis on behavior and maintaining decorum within the institute. Students must conduct themselves with professionalism, respect, and integrity, creating a positive learning atmosphere that benefits everyone involved.

Summer Internship Program

Summer Internships have grown to become an important criterion to judge B-School's competitiveness. Exposure to a variety of work cultures forms a significant part of the wholesome educational experience imparted in any eminent B-School. It is only logical that ISBS, as part of its internship program, is a witness to representation from leading firms, across the country.

For students at ISBS, it was a unique opportunity to gain a fresh perspective on the corporate world, unleash their inner potential and make the most of the opportunity available to gain meaningful insights into the way various companies drive their businesses.



Our Recruiters

ISBS has stood strong during these difficult times in the past 2 years and has shown great resilience in terms of placements. We did not experience any decline in the number of recruiters, or the packages offered, and placements commenced at a brisk pace with reputed companies despite the pandemic and its adverse ripple effects on the global economy. As things are getting normal, many companies now prefer to come to campus for placement interviews.

The efforts taken by the Central Placement Cell and Faculty yielded positive results by placing more than 70% of the students with high salary packages in reputed companies such as TCS, Deloitte, ITC, MRF, Marrico, HDFC, ICICI, and a few more from diverse sectors. We attribute the outstanding placements as an affirmation by the corporate world of the highly relevant management-centric education. We strive to deliver to our students year after year.

More than 300 companies conducted on-campus placement.

Students were also allowed to choose projects under the "Desk Research" category, thereby giving them an opportunity to broaden their research horizons. Online & desk research internships were an ideal option for management graduates as they allowed them to gain industry experience without having to commute. Some of the perks of online internships were :

- Working on real projects with experienced professionals
- Expert guidance, personalized online orientation, and coaching from their supervisors at the place of work.
- Helped to articulate their experience, skills, and strengths thus enabling them to be corporate-ready.
- Provided an excellent opportunity for students to explore a particular field of study in more detail.
- Got a first-hand feel of a specific industry, while developing vital communication and time management skills.



- Provided interns with a chance to polish up their remote work skills.
- Drives about 50% of the eligible students at ISBS received offers of 6 lakhs and above during this period.

The highest package stands for Rs. 13.58 Lakhs per annum and the average salary is Rs. 6.89 lakhs per annum.

Achieving Campus Placements for Management students in an unprecedented time such as this is a true statement of the value of the experience at ISBS. This stellar success is a testimony to our students' resilient caliber in navigating the industry's shifting trends and their future journey as young business leaders of tomorrow.

Sector : BFSI

- | | | |
|--------------------------------------|--|---|
| ■ Bajaj Finserv Health | ■ Home First Finance Company | ■ SBI Capital |
| ■ ICICI Prudential Life Insurance | ■ HDFC Ltd. | ■ Motilal Oswal |
| ■ Pagar Book | ■ ICICI Prudential Life Insurance | ■ Nippon Life India Asset Management Ltd. |
| ■ Bajaj Finserv Direct Limited | ■ ICICI Securities Limited | ■ Development Credit Bank |
| ■ Bajaj Finserv Ltd | ■ JM Financial | ■ AXIS Bank |
| ■ Aditya Birla Health Insurance | ■ HDFC Bank | ■ ANZ |
| ■ Godrej Housing Finance | ■ SBI Mutual Funds | ■ ICICI Bank |
| ■ Bajaj Finance Ltd. | ■ ESAF Small Finance Bank | ■ Kotak Mahindra Bank |
| ■ Kotak Life Insurance | ■ Axis Securities Limited | ■ IDFC First Bank Limited |
| ■ Aditya Birla Capital | ■ Federal Bank | ■ WheelsEMI Private Limited |
| ■ PNB Housing Finance | ■ ICICI Securities | ■ Bajaj Allianz General Insurance |
| ■ Tata Capital Financial Services | ■ Angel Broking | ■ HDFC Life |
| ■ Nippon Life India Asset Management | ■ Tata Capital Financial Services Ltd. | ■ Citi Bank |

Sector : IT / ITES

- Kalyani Tech
- Marico Ltd.
- Cybage Software Pvt. Ltd.
- Wipro Enterprises Pvt. Ltd.
- Yash Technologies
- Genie Infotech Pvt. Ltd.
- Furlenco
- Fis Global
- Tata Technologies
- Nielsen Corporation
- Extramarks
- XL Dynamics
- Capgemini
- Avalara Technologies Pvt. Ltd.
- eEmphasys
- eClerx
- TechAim Information Technologies Pvt. Ltd.
- NeilSoft
- Schlumberger
- Persistent Systems Ltd.
- Aloha Technology
- UAS International Group of Companies
- CRBtech
- TIBCO Software
- Tech Mahindra
- Aloha Technology Pvt. Ltd.
- CVENT
- Onward Technologies
- KPMG
- Atos Syntel
- Cybage Software Pvt. Ltd.
- Tata Consultancy Services TCS
- Veritas Technologies
- Volkswagen IT Services
- Neeyamo
- KPIT
- Infosys Limited

Sector : CONSULTANCY

- Pinclick
- Whitehat JR
- Neeyamo
- TSL Consulting Pvt. Ltd.
- The Capital Box
- Darashaw & Co. Pvt. Ltd.
- Deloitte
- Huron Consulting Group.
- E&Y Ernst & Young
- PWC
- The Seekers
- Elastic Run
- Cátenon
- Talent Corner HR Services Pvt. Ltd.
- Allied Analytics

Sector : FMCD

- Berger Paints
- Hettich India Pvt. Ltd.
- Boyd & Moore Executive Search
- Cease Fire
- Godrej & Boyce
- Indigo Paints
- Johnson Controls
- Exide Industries
- Panasonic Life Solutions India Pvt. Ltd.

Sector : MANUFACTURING

- Kalyani Technoforge Ltd.
- Icertis
- SKOLAR SKLR Edtech Pvt. Ltd.
- Force Motors
- Repos Energy India Pvt. Ltd.
- KSB Tech Private Ltd.
- Repos Energy
- JK Cement Ltd.
- MRF Tyres
- Alfa Laval
- Bridge Group Solutions
- Haier

Sector : REAL ESTATE

- Square Yards Pvt. Ltd.
- Markets & Markets
- Wisteria Real Vision Pvt. Ltd.
- Paranjape Schemes Construction Ltd.
- Kolte Patil Developers Ltd.
- NJ Group
- Property Pistol

Sector : E-COMMERCE

- Naukri.com
- Paytm
- IndiaMART
- PhonePe
- First Cry

Sector : EDUCATION

- Jaro Education
- BYJU'S
- Ur Own Teacher
- Learning Roots

Sector : AUTOMOBILE

- RE/MAX V
- Piaggio Vehicles
- Maruti Suzuki

Sector : RETAIL

- Storekaro
- Reliance Retail

Sector : FMCG

- Everest Industries
- Anukul Chandra Foods
- Haldiram Pvt. Ltd.
- Nestle
- ITC
- Coca Cola
- Mother Diary

Sector : TELECOM

- Reliance Jio
- Vodafone Idea Ltd.

Sector : RESEARCH

- Data Bridge Market Research
- SG Analytics

Sector : HOSPITALITY

- Mahindra Holidays and Resorts India Limited

Sector : LOGISTICS

- Mahindra Logistics

Campus Placements

ISBS Program at IGI believes in the holistic development of students and the academic calendar forms the basis of the agenda with sustained and abundant stress to Co-curricular activities. In order to mold productive and result-oriented managers of the future, our Career Development Program is taught concurrently with the main program. Such job-oriented career development opportunities result in a robust placement season every year.

Following are some of the distinguished placements for the 2021-23 Batch :



Amruta Sanjay Khadke

- Company : Federal Bank
- Stream : MBA (Finance)
- Packages : 9.83 to 13.58 Lakh



Ankita Ramesh Ahire

- Company : Federal Bank
- Stream : MBA (Finance)
- Packages : 9.83 to 13.58 Lakh



Chandrama C. Sonawane

- Company : Federal Bank
- Stream : MBA (Finance)
- Packages : 9.83 to 13.58 Lakh



Abhishek S. Rajguru

- Company : Nihilent Technologies
- Stream : MBA (Marketing)
- Packages : 6 to 8 Lakh



Apeksha M. Joglekar

- Company : Wipro Enterprises Pvt. Ltd
- Stream : MBA(Marketing)
- Packages : 6 to 8 Lakh



Parag Mahendra Mehta

- Company : Nihilent Technologies
- Stream : MBA (Marketing)
- Packages : 6 to 8 Lakh



Harshad R. Wankhade

- Company : Writer Corporation
- Stream : MBA (Operation)
- Packages : 9.5 Lakh



Chetan Vijay Masram

- Company : Bonito Design
- Stream : MBA (Marketing)
- Packages : 9.45 Lakh



Mayur Dilip Chaudhari

- Company : Bonito Design
- Stream : MBA (Marketing)
- Packages : 9.45 Lakh



Saurabh B. Panade

- Company : Bonito Design
- Stream : MBA (Marketing)
- Packages : 9.45 Lakh



Shruti M. Awaskar

- Company : Bonito Design
- Stream : MBA (Marketing)
- Packages : 9.45 Lakh



Pranav Vilas Shewale

- Company : HDFC Bank Ltd.
- Stream : MBA (Finance)
- Packages : 8.64 Lakh

**Saurabh Ashok Singh**

- Company : HDFC Bank Ltd.
- Stream : MBA (Finance)
- Packages : 8.64 Lakh

**Harshal Vilas Patil**

- Company : Prime Assets Realty Pvt. Ltd.
- Stream : MBA (Marketing)
- Packages : 8.12 Lakh

**Riya Rajkumar Soni**

- Company : Deloitte (US Taxation)
- Stream : MBA (Finance)
- Packages : 7.6 Lakh

**Suchita Pravin Patil**

- Company : Deloitte (US Taxation)
- Stream : MBA (Finance)
- Packages : 7.6 Lakh

**Abhishek B. Kalaskar**

- Company : Trinamix
- Stream : MBA (Operation)
- Packages : 7.5 Lakh

**Simron Birendra Sipani**

- Company : Aditya Birla Group
- Stream : MBA (Marketing)
- Packages : 7.5 Lakh

**Vikas Tatyaso Pawar**

- Company : Aditya Birla Group
- Stream : MBA (Marketing)
- Packages : 7.5 Lakh

**Atit Babarao Herole**

- Company : HDFC Bank Ltd.
- Stream : MBA (Marketing)
- Packages : 7.46 Lakh

**Sagar Devidas Dhule**

- Company : ANZ Bank
- Stream : MBA (Finance)
- Packages : 8 Lakh

**Divya Kishor Kabra**

- Company : 7.6 Lakh
- Stream : MBA (Finance)
- Packages : 7.6 Lakh

**Shreyash Rajan Humne**

- Company : HDFC Bank Ltd.
- Stream : MBA (Marketing)
- Packages : 7.46 Lakh

**Shreyas V. Pardeshi**

- Company : HDFC Bank Ltd.
- Stream : MBA (Marketing)
- Packages : 7.46 Lakh

**Tejashri Vijay Deore**

- Company : HDFC Bank Ltd.
- Stream : MBA (Marketing)
- Packages : 7.46 Lakh

**Akash Rajwant Sharma**

- Company : Asian Paints Ltd.
- Stream : MBA (Marketing)
- Packages : 7.35 Lakh

**Abhishek Anil Patil**

- Company : UTI AMC Ltd.
- Stream : MBA (Finance)
- Packages : 7.3 Lakh

**Vaishanvi Nitin Wani**

- Company : Nivea
- Stream : MBA (Marketing)
- Packages : 7 Lakh

**Kishan M. Mundhada**

- Company : HDFC Bank Ltd.
- Stream : MBA (Marketing)
- Packages : 7.46 Lakh

**Satya Prakash Mishra**

- Company : HDFC Bank Ltd.
- Stream : MBA (Marketing)
- Packages : 7.46 Lakh

**Bhalchandra P. Jawadwad**

- Company : Xanadu Realty
- Stream : MBA (Marketing)
- Packages : 6.82 Lakh

**Aditi P. Deotkar**

- Company : TATA BlueScope Steel
- Stream : MBA (Marketing)
- Packages : 6.8 Lakh

**Trushita V. Katre**

- Company : Tata Bluescope Steel Pvt. Ltd.
- Stream : MBA (Marketing)
- Packages : 6.8 Lakh

**Samarpreet S. Saluja**

- Company : Grand View Research
- Stream : MBA (Marketing)
- Packages : 6.57 Lakh

**Shubham S. Wadnere**

- Company : Grand View Research
- Stream : MBA (Marketing)
- Packages : 6.57 Lakh

**Shirisha V. Mandhadi**

- Company : KPIT
- Stream : MBA (HR)
- Packages : 6.5 Lakh

**Aditya Mahadeo Daware**

- Company : Nestle
- Stream : MBA (Marketing)
- Packages : 6.9 Lakh

**Aishwarya Kishor Raut**

- Company : Xanadu Realty
- Stream : MBA (Marketing)
- Packages : 6.82 Lakh

**Gaurav H. Pawar**

- Company : Kotak Mahindra Bank
- Stream : MBA (Marketing)
- Packages : 4.5 Lakh

**Hemant Hiralal Kamble**

- Company : Vodaphone Idea Ltd.
- Stream : MBA (Marketing)
- Packages : 6.3 Lakh

**Nikita V. Bhoomkar**

- Company : Veracity Investment Management
- Stream : MBA (Finance)
- Packages : 6.16 Lakh

**Pawan S. Bhatkulkar**

- Company : Veracity Investment Management
- Stream : MBA (Finance)
- Packages : 6.16 Lakh

**Riya Modi**

- Company : Veracity Investment Management
- Stream : MBA (Finance)
- Packages : 6.16 Lakh

**Shubham B. Rajhans**

- Company : Veracity Investment Management
- Stream : MBA (Finance)
- Packages : 6.16 Lakh

**Nehal Kumar**

- Company : Hindware
- Stream : MBA (Marketing)
- Packages : 6.5 Lakh

**Shreyas G. Chaturbhuj**

- Company : Hindware
- Stream : MBA (Marketing)
- Packages : 6.5 Lakh

**Dhiraj Bhausaheb Patil**

- Company : Kalolwala & Associates Pvt. Ltd.
- Stream : MBA (Finance)
- Packages : 6 Lakh

**Juhi Mahesh Vachhani**

- Company : ANZ Bank
- Stream : MBA (Finance)
- Packages : 6 Lakh

**Vishal Laxman Tanpure**

- Company : ANZ Bank
- Stream : MBA (Finance)
- Packages : 6 Lakh

**Omkar Sharad Gurav**

- Company : Reliance Retail
- Stream : MBA (Operation)
- Packages : 6 Lakh

**Padmaja B. Patil**

- Company : Reliance Retail
- Stream : MBA (HR)
- Packages : 6 Lakh

**Priyadarshni R. Kamble**

- Company : Bike Bazaar
- Stream : MBA (HR)
- Packages : 6 Lakh

**Vaidehi Sudhir Kulkarni**

- Company : Veracity Investment Management
- Stream : MBA (Finance)
- Packages : 6.16 Lakh

**Adarsh Kumar Jha**

- Company : ANZ Bank
- Stream : MBA (Finance)
- Packages : 6 Lakh

**Rutuja Narayan Kale**

- Company : Straits Research Pvt. Ltd.
- Stream : MBA (Marketing)
- Packages : 6 Lakh

**Shivraj J. Sonawane**

- Company : Reliance Retail
- Stream : MBA (Marketing)
- Packages : 6 Lakh

**Shweta R. Narwade**

- Company : Tech Mahindra
- Stream : MBA (Marketing)
- Packages : 5.5 Lakh

**Avadhut S. Mahamuni**

- Company : Global Market Insights
- Stream : MBA (Marketing)
- Packages : 5.28 Lakh

**Gauri Pavan Dabi**

- Company : Global Market Insights
- Stream : MBA (Marketing)
- Packages : 5.28 Lakh

**Saurabh A. Ambekar**

- Company : Global Market Insights
- Stream : MBA (Marketing)
- Packages : 5.28 Lakh

**Amar Vasant Dadibude**

- Company : Reliance Retail
- Stream : MBA (Marketing)
- Packages : 6 Lakh

**Prasad S. Nalawade**

- Company : Straits Research Pvt. Ltd.
- Stream : MBA (Marketing)
- Packages : 6 Lakh

**Sagar Sunil Kasar**

- Company : e-Emphasys
- Stream : MBA (Operation)
- Packages : 5 Lakh

**Manisha Amit Dey**

- Company : Pinnacle Industries Ltd.
- Stream : MBA (Marketing)
- Packages : 4.8 Lakh

**Abhijeet S. Phadnis**

- Company : Kotak Mahindra Bank
- Stream : MBA (Finance)
- Packages : 4.5 Lakh

**Ashish Suryakant Aher**

- Company : Ujjivan Small Finance Bank
- Stream : MBA (Finance)
- Packages : 4.5 Lakh

**Hitesh Narayan Hrishi**

- Company : Kotak Mahindra Bank
- Stream : MBA (Finance)
- Packages : 4.5 Lakh

**Janhavi Sunil Raut**

- Company : Kotak Mahindra Bank
- Stream : MBA (Finance)
- Packages : 4.5 Lakh

**Onkar D. Gandule**

- Company : Acuity Knowledge Partners
- Stream : MBA (Finance)
- Packages : 5.18 Lakh

**Prachi Ganesh Bhavsar**

- Company : Acuity Knowledge Partners
- Stream : MBA (Finance)
- Packages : 5.18 Lakh

**Sharad Panpaliya**

- Company : Kotak Mahindra Bank
- Stream : MBA (Finance)
- Packages : 4.5 Lakh

**Rutuja Rajesh Deshmukh**

- Company : Kotak Mahindra Bank
- Stream : MBA (Finance)
- Packages : 4.5 Lakh

**Swarad Anand Deo**

- Company : LTI Mindtree
- Stream : MBA (Finance)
- Packages : 4.5 Lakh

**Shweta Sanjay Kirtane**

- Company : LTI Mindtree
- Stream : MBA (HR)
- Packages : 4.5 Lakh

**Trupti S. Deshmukh**

- Company : Kotak Mahindra Bank
- Stream : MBA (HR)
- Packages : 4.5 Lakh

**Pratham Harish Joshi**

- Company : Kotak Mahindra Bank
- Stream : MBA (Marketing)
- Packages : 4.5 Lakh

**Lalit Magan Ahire**

- Company : Kotak Mahindra Bank
- Stream : MBA (Finance)
- Packages : 4.5 Lakh

**Prafull R. Deokar**

- Company : LTI Mindtree
- Stream : MBA (Finance)
- Packages : 4.5 Lakh

**Ashwin Gajanan Gole**

- Company : HDFC Bank Ltd.
- Stream : MBA (Marketing)
- Packages : 7.46 Lakh

**Vikrant K. Jadhav**

- Company : Kotak Mahindra Bank
- Stream : MBA (Marketing)
- Packages : 4.5 Lakh

**Mayuri P. Waichal**

- Company : Nelsen IQ
- Stream : MBA (Marketing)
- Packages : 8 Lakh

**Rahul Digambar Idhate**

- Company : HDFC Bank Ltd.
- Stream : MBA (Finance)
- Packages : 8.64 Lakh

**Hrishikesh D. Kotlapure**

- Company : HDFC Bank Ltd.
- Stream : MBA (Finance)
- Packages : 8.64 Lakh

**Muskan Kukreja**

- Company : HDFC Bank Ltd.
- Stream : MBA (Finance)
- Packages : 8.64 Lakh

**Rishab Biswas**

- Company : Kolte Patil Developers Ltd.
- Stream : MBA (Marketing)
- Packages : 4.5 Lakh

**Rahul Gautam Durge**

- Company : The Insight Partners
- Stream : MBA (Marketing)
- Packages : 4.4 Lakh

**Harshal D. Tembhe**

- Company : Kotak Mahindra Bank
- Stream : MBA (Finance)
- Packages : 4.5 Lakh

**Anurag Mohan Goud Garugula**

- Company : HDFC Bank Ltd.
- Stream : MBA (Finance)
- Packages : 8.64 Lakh



Life @ ISBS





Life @ ISBS





Awards and Accolades

World HRD Congress conducted in March 2023

- **HR Team of the Year** - Indira Group of Institutes, Pune
- **Educational Group with Best Campus Hiring Practices and Processes** - Indira Group of Institutes, Pune

Innovation Education Leadership Awards 2023

- **Award for Best-in-Class Information Technology** - Santosh Kumar - IT Director - IGI, Pune

Business Leader of the Year 2023

- **Education Leadership Award 2023** - Dr. Tarita Shankar
- **Education Leadership Award 2023** - Prof. Chetan Wakalkar

World Marketing Congress - Nov 2022

- **Outstanding Faculty in HR** - Prof. Umesh Gramopadhye, Indira School of Business Studies

Pune Leadership Awards 2022

- **Marketing Team of the Year** - Indira Group of Institutes, Pune

Prof. Indira Parikh Awards August 2022

- **The Exemplary Leadership Award** - Ms. Madhuri Sathe, Executive Director, Corporate Relations, Indira Group of Institutes, Pune

Late. Prof. YK Bhushan Awards August 2022

- **The Exemplary Leadership Award** - Mr. Sandeep Gaekwad, Director, HR & Administration, Indira Group of Institutes, Pune

Innovative Education Awards March 2022

- **Best Faculty Finance** - Dr. Komal Singh, Indira School of Business Studies, Pune

World HRD Congress conducted in March 2022

- **Award for Best Academic and Industry Interface** - Institutional category at World HRD Congress IGI, Pune
- **Global Education Award** - Quality and Value-Based education in the country IGI, Pune

Business Leader of the Year 2022

- **Achiever of the Year Award 2022** - Prof. Chetan Wakalkar
- **Achiever of the Year Award 2022** - Prof. Chetan Wakalkar

CMO Asia Education Awards 2021

- **Best Accounts Officer** - Mr. Upendra Katageri, Indira Group of Institutes, Pune



- **Best Automation and Digitization** - Mr. Vivek Ganmukhi, Indira Group of Institutes, Pune
- **Best Accounts Officer** - Mr. Upendra Katageri, Indira Group of Institutes, Pune
- **Best Automation and Digitization** - Mr. Vivek Ganmukhi, Indira Group of Institutes, Pune
- **IT Systems Award** - Mr. Sachin Kamble, Indira Group of Institutes, Pune
- **IT Infrastructure Award** - Mr. Shivaji Patil, Indira Group of Institutes, Pune
- **Best Project Manager** - Mr. Eazaz R. Bagwan, Indira Group of Institutes, Pune
- **Best Administrative Officer** - Mr. Nandlal R. Prasad, Indira Group of Institutes, Pune
- **Graphic Designer & Motion Artist Award** - Mr. Kishor Gaikwad, Indira Group of Institutes, Pune

National Education Awards 2021

ORGANIZATIONAL AWARDS :

- **Best in Class Infrastructure & Facilities** - Indira Group of Institutes, Pune
- **Best B-School using Technology in Education.**

INDIVIDUAL AWARDS :

- **Award for Outstanding Contribution to Education (Placements)** - Ms. Madhuri Sathe, Indira School of Business Studies, Pune

National Awards for Excellence in Education 2021

- **Best Educational Group using Technology in Education** - Indira Group of Institutes, Pune
- **Top Private B-School (Western Region)** - Indira School of Business Studies, Pune
- **Leader of the Year (Marketing and Admissions)** - Dr. Santosh Mahajan

Future of Tech Congress & Awards 2020

- **CBO of the Year Award 2020** - Mr. Raji Thomas (Chief Branding Officer, Indira Group of Institutes, Pune)
- **Edutech Leader Award 2020** - Mr. Santosh Kumar (Director-IT, Indira Group of Institutes, Pune)

Times of India Ranking Survey 2020

- Indira School Of Business Studies, Pune was ranked at **No. 30 amongst top Private B-Schools**

ET NOW Global HR Excellence Awards 2020

- **HR Professional of the Year -**
Mr. Sandeep Gaekwad, Director - Administration & HR,
Indira Group of Institutes, Pune

Global Digital Marketing Awards 2020

- **Award for Best Social Media Campaign -**
Indira School of Business Studies, Pune

World BFSI Congress and Awards 2020

- **Young Achiever of the Year -** Mr. Girish Parekh,
Director, Accounts
- **Most Admired Human Resource Provider -**
Indira Group of Institutes, Pune

Asia Education leadership Awards, Singapore 2019

- **Education Leadership Award 2019 -**
Indira Group of Institutes, Pune
- **Outstanding Leader Award 2019 -**
Prof. Chetan Wakalkar

National Education Awards 2019

- **Best Institute Overall -**
Indira School of Business Studies, Pune

Innovative Education Leadership Awards - 2019

INDIVIDUAL CATEGORY

- **Best Branding & Placement Officer -** Prof Raji Thomas IGI

ORGANIZATIONAL CATEGORY

- **Best Institute Overall -**
Indira School of Business Studies, Pune

Education Leadership Award - ET NOW 2018

- **Women In Education Leadership Award
(Excellence in Education) -** Dr. Tarita Shankar

26th Business School Affaire & Dewang Mehta National Education Awards 2018

- **Best Institute Overall (With Highest Score) -**
Indira Group of Institutes, Pune
- **Best Corporate Relations Team -**
Indira Group of Institutes, Pune
- **Best Director in Information Technology -**
Mr. Santosh Kumar, Director - IT, Indira Group of Institutes,
Pune

World Leadership Congress 2017

- **Education Entrepreneurship Award -** Dr. Tarita Shankar

National Education Awards 2017

ORGANIZATIONAL CATEGORY

- **Educational Institute that encourages leadership as a part
of the Curriculum -** Indira Group of Institutes, Pune
- **Best Educational Group (Infrastructure & Facilities) -**
Indira Group of Institutes, Pune

ABP National Education Awards 2017

INSTITUTIONAL AWARD CATEGORY

- **Best Educational Group (Infrastructure & Facilities) -**
Indira Group of Institutes, Pune

ABP News - National Education Awards 2016

- **Institute for Best Academic & Industry Interface Award -**
Indira School of Business Studies, Pune
- **Outstanding B-School West -**
Indira School of Business Studies, Pune

DNA Innovative Education Awards 2016 Social Media Awards

- **Best use of social media in Education -**
Indira Group of Institutes, Pune

World Education Congress Global Awards for Excellence in Education, Leadership and Teaching 2015

- Outstanding Education Entrepreneur - Dr. Tarita Shankar
- Outstanding Institution Builder - Prof. Chetan Wakalkar



Institutes Under Indira Group



The Indira Logo represents India's Spiritual wisdom over several millenniums. The spirit of enquiry and courage crystallizes Indira's mission to create the leaders of tomorrow by imparting education in line with the highest international standards and, to create a class of entrepreneurs and business leaders who will use the force of enterprise, not for personal gain, but with the wider social objectives, to improve the quality of life.

➤ **INDIRA INSTITUTE OF MANAGEMENT, PUNE**

www.indiraiimp.edu.in

➤ **INDIRA SCHOOL OF BUSINESS STUDIES, PUNE**

www.indiraisbs.edu.in

➤ **INDIRA GLOBAL BUSINESS SCHOOL, PUNE**

www.indiragbs.edu.in

➤ **INDIRA COLLEGE OF COMMERCE & SCIENCE, PUNE**

www.iccs.ac.in

➤ **INDIRA COLLEGE OF ENGINEERING & MANAGEMENT**

www.indiraicem.ac.in

➤ **INDIRA COLLEGE OF PHARMACY, PUNE**

www.indiraicp.edu.in

➤ **INDIRA INSTITUTE OF MANAGEMENT PGDM, PUNE**

www.indiraiimppgdm.edu.in

➤ **INDIRA SCHOOL OF BUSINESS STUDIES PGDM, PUNE**

www.indiraisbs.ac.in

➤ **INDIRA COLLEGE OF ARCHITECTURE & DESIGN, PUNE**

www.indiraicad.ac.in

➤ **INDIRA NATIONAL SCHOOL, PUNE**

www.indiranationalschool.ac.in

➤ **INDIRA KIDS, PUNE**

www.indirakids.ac.in

➤ **INDIRA SCHOOL OF COMMUNICATION, PUNE**

www.indiraisc.edu.in







SHREE CHANAKYA EDUCATION SOCIETY'S
**INDIRA SCHOOL OF
BUSINESS STUDIES**

'Abhinavan'
89/2-A Tathawade, New Mumbai Pune Highway,
Pune - 411 033, Maharashtra, India.
Tel. : +91 20 66759407, 66759463, 66759500
Email : info@indiraisbsmba.edu.in
Website : www.indiraisbs.edu.in

Follow us on Social Media platforms:

- Indira School of Business Studies - ISBS
- Indira School of Business Studies
- [isbs_indira](#)
- [@ISBS_Indira](#)